

Date: 05.06.2023

**TENDER FOR SUPPLY AND INSTALLATION OF
OPERATING TABLE FOR TERTIARY CARE HOSPITALS AT
GOVT. RAJAJI HOSPITAL - MADURAI,
GOVT. KILPAUK MEDICAL COLLEGE HOSPITAL – CHENNAI AND
GOVT. COIMBATORE MEDICAL COLLEGE HOSPITAL – COIMBATORE.
PKG4/C1/ICB/TNUHP/ JICA/TNMSC/ENGG/ 2022, dated 29.07.2022**

RESULT OF EVALUATION

S. No.	Name of the Bidder and Equipment Details	Responsiveness		Reasons of rejection
		Technical	Commercial	
Operation table (bariatric table) (Lot/Contract no.1)				
a)	M/s Madras Surgicals and Chemicals, Chennai Make: Staan Bio-med, India Model: Glory	Responsive	Responsive	----
Operation table with hand surgery accessories (Lot/Contract no.2)				
a)	M/s Madras Surgicals and Chemicals, Chennai Make: Staan Bio-med, India Model: Glory	Responsive	Responsive	----
b)	M/s Confident Dental Equipments Pvt. Ltd., Bengaluru	Responsive	Non-Responsive	<u>Non-complying commercial points:</u> (i) Despite request in email dt. 06.04.2023, the bidder had not furnished the following documents: <u>a)Form EXP 3:</u>

S. No.	Name of the Bidder and Equipment Details	Responsiveness		Reasons of rejection
		Technical	Commercial	
	Make: Confident, India Model: EHST-011			<p><u>Production Capacity</u> for Manufacturer/ Manufacturer bidder:</p> <p>Should have been in production for at least 5 years (2017-18 to 2021-22) and have annual production capacity of 35 No's for Lot/Contract No.2 and Sales capacity for Non - Manufacturer bidder: Should have been in sales for at least 3 years (2019-20 to 2021-22) and have sold similar model of same make of 2 No's for Lot/Contract No.2.</p> <p>b) <u>Form FIN-3:</u></p> <p>The Bidder shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the cash flow requirements estimated as INR/INR equivalent of 1.62 Crore for Lot/Contract No.2 for 120 days for Manufacturer/ Manufacturer Bidder and Non-Manufacturer Bidder for the subject contract(s) net of the Bidders other commitments</p> <p>c) <u>Form CON:</u></p> <p>The bidder should disclose instance of previous past performance that may have resulted into adverse actions taken</p>

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				<p>against the bidder during the last five years. (ITB 23.1f(xvi))</p> <p>d) Unpriced price schedule indicating the list of Goods/Equipment quoted.</p> <p>e) In case of critical equipment, a certificate from the supplier/manufacturer to the effect that the equipment does not have any capability to remotely observe or access. If called for by the purchaser a verification and certificate of this claim from a 3rd party inspection agency. (ITB 23.1f(xvii)).</p> <p>f) Bid document signed at all pages.</p> <p>g) Validity of Bid (120 days).</p> <p>h) Agreement on Delivery Schedule as per bid document (earliest 90 days and latest 120 days from the date of effectiveness of the PO).</p> <p>i) Payment Terms as per bid document.</p> <p>j) Warranty is as per bid document (36 months from the acceptance of goods).</p> <p>k) Spares parts and after sales service facilities in India for at least a period of 10 years.</p> <p>l) Confirmation that all facilities exist with the bidder (or manufacturer, as applicable) in its factory for inspection</p>

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		Technical	Commercial	
				<p>and testing and these can be accessed by the Purchaser or its representative for inspection. (ITB 23.1 f (xv)).</p> <p>(ii) Further, owing to the frequent breakdown complaints received from the end user institutions, for instance, Trichy MCH and Kanyakumari MCH, against the same model quoted by the same bidder, under JICA Component 2, their bid is treated as "Non-Responsive", as considered earlier in PKG4/C3/ICB tender under JICA Component 3.2.</p>
Operation table with lithotomy position accessories (Lot/Contract no.3)				
a)	M/s Madras Surgicals and Chemicals, Chennai Make: Staas Bio-med, India Model: Glory	Responsive	Responsive	----
b)	M/s Confident Dental Equipments Pvt. Ltd., Bengaluru Make: Confident, India	Responsive	Non-Responsive	<p>Non-complying commercial points:</p> <p>(i) Despite request in email dt. 06.04.2023, the bidder had not furnished the following documents:</p> <p><u>a)Form EXP 3:</u></p> <p><u>Production Capacity</u> for Manufacturer/Manufacturer bidder:</p>

S. No.	Name of the Bidder and Equipment Details	Responsiveness		Reasons of rejection
		Technical	Commercial	
	Model: EHST-011A			<p>Should have been in production for at least 5 years (2017-18 to 2021-22) and have annual production capacity of 70 No's for Lot/Contract No.3 and Sales capacity for Non - Manufacturer bidder: Should have been in sales for at least 3 years (2019-20 to 2021-22) and have sold similar model of same make of 4 No's for Lot/Contract No.3</p> <p>b) <u>Form FIN-3:</u></p> <p>The Bidder shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the cash flow requirements estimated as INR/INR equivalent of 2.91 Crore for Lot/Contract No.3 for 120 days for Manufacturer/ Manufacturer Bidder and Non-Manufacturer Bidder for the subject contract(s) net of the Bidders other commitments.</p> <p>c) <u>Form CON:</u></p> <p>The bidder should disclose instance of previous past performance that may have resulted into adverse actions taken against the bidder during the last five years. (ITB 23.1f(xvi))</p>

S. No.	Name of the Bidder and Equipment Details	Responsiveness		Reasons of rejection
		Technical	Commercial	
				<p>d) Unpriced price schedule indicating the list of Goods/Equipment quoted.</p> <p>e) In case of critical equipment, a certificate from the supplier/manufacturer to the effect that the equipment does not have any capability to remotely observe or access. If called for by the purchaser a verification and certificate of this claim from a 3rd party inspection agency. (ITB 23.1f(xvii)).</p> <p>f) Bid document signed at all pages.</p> <p>g) Validity of Bid (120 days).</p> <p>h) Agreement on Delivery Schedule as per bid document (earliest 90 days and latest 120 days from the date of effectiveness of the PO).</p> <p>i) Payment Terms as per bid document.</p> <p>j) Warranty is as per bid document (36 months from the acceptance of goods).</p> <p>k) Spares parts and after sales service facilities in India for at least a period of 10 years.</p> <p>l) Confirmation that all facilities exist with the bidder (or manufacturer, as applicable) in its factory for inspection and testing and these can be accessed by</p>

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		Technical	Commercial	
				<p>the Purchaser or its representative for inspection. (ITB 23.1 f (xv)).</p> <p>(ii) Further, owing to the frequent breakdown complaints received from the end user institutions, for instance, Trichy MCH and Kanyakumari MCH, against the same model quoted by the same bidder, under JICA Component 2, their bid is treated as "Non-Responsive", as considered earlier in PKG4/C3/ICB tender under JICA Component 3.2.</p>

Operation table with Neuro accessories (Lot/Contract no.4)

a)	<p>M/s Madras Surgicals and Chemicals, Chennai</p> <p>Make: Staar Bio-med, India</p> <p>Model: Glory</p>	Non-Responsive	Responsive	<p><i>Non-Complying technical points in your offered model:</i></p> <p>1) The hand control unit should have Trendelenburg and reverse Trendelenburg, Lateral tilt, Flexion/Extension, Horizontal Sliding, and height functions. One button auto levelling should be available: <u>Horizontal sliding not available.</u></p> <p>2) Height adjustment without pad 410 mm to 1030mm: <u>Not available from 410 mm. Available only from 580 mm.</u></p> <p>3) Horizontal sliding: 310 mm or more: Not available.</p> <p>4) <u>Longitudinal Sliding: 300 mm or more. (optional):</u> Not Available.</p> <p>5) Carbon fibre extension for main OT Table, with headrest and stand (unobstructed imaging length w/</p>
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S. No.	Name of the Bidder and Equipment Details	Responsiveness		Reasons of rejection
		Technical	Commercial	
				<p>headrest = 1464mm, w/o headrest = 1200mm, weight capacity 181kg with +/- 5% tolerance) - 1 unit with trolley and headrest: <u>Fully radiolucent not available.</u></p> <p>6) Horse shoe headrest system for adult & paediatric sizes with table attachment. With tong pulley for cervical traction (optional) - 1 set: <u>Fully radiolucent not available.</u></p> <p>7) 3 pin skull clamps with Adult & Paediatric reusable pins (2 sets each) with table attachment: <u>Fully radiolucent not available.</u></p> <p>8) Universal 3 pin headrest should be supplied with OT table: <u>Fully radiolucent not available</u></p> <p>9) Spine extensions- Carbon frames must be supplied along with OT table: <u>Radiolucent 360 degree not available</u></p> <p>10) Universal - Cervical extension device, Radiolucent with cervical traction provision: <u>Not available.</u></p> <p>11) Universal - Extension device - Radiolucent: <u>Not available.</u></p> <p>12) Artifact-Free Imaging (Radiolucency - 360 degree metal free): <u>Not Available.</u></p> <p>13) Universally fits all Surgical Tables with outside rail width 500 mm - 648 mm (Standard backplate section or leg plate section): <u>Not Available.</u></p> <p>14) Compatible with all types of side rail (US, EU, UK and Japanese / Indian): <u>Not Available.</u></p> <p>15) External stability with optional Telescopic floor support with movement of self-adjustable floor base. Till right /</p>

S. No.	Name of the Bidder and Equipment Details	Responsiveness		Reasons of rejection
		Technical	Commercial	
				<p>left movement, Trend / Rev. Trend Movement.: <u>Not available.</u></p> <p>16) Compatible with standard and Radiolucent skull clamps and Horseshoe Headrest from DORO, mayfield and Sugita: <u>Not available.</u></p> <p>17) Compatible with intraoperative CT, 'O' arm, 3D C Arm, 2D C arm, Radiography etc.,: <u>Radiolucent not available.</u></p> <p>18) Adjustable cervical traction bar: <u>Radiolucent not available.</u></p> <p>19) Product overall dimension 500 mm x 1200 mm (Thereof 900 mm 360 degree radiolucent): <u>Radiolucent 360 degree not available.</u></p> <p>20) Patient weight capacity in normal orientation 227 kg (when complying with the conditions that apply to the surgical table): <u>Not available.</u></p> <p>21) Made of material - carbon fiber / Stainless steel / Aluminum: Carbon fibre not available</p> <p>22) Artifact-Free Imaging (Radiolucency - 360 degree metal free): <u>Not available.</u></p> <p>23) Universally fits all Surgical Tables with outside rail width 500 mm - 648 mm (Standard backplate section or leg plate section): <u>Not available.</u></p> <p>24) External stability with optional Telescopic floor support with movement of self-adjustable floor base. Till right / left movement, Trend / Rev. Trend Movement.): <u>Not available.</u></p>

S. No.	Name of the Bidder and Equipment Details	Responsiveness		Reasons of rejection
		Technical	Commercial	
				<p>25) Compatible with intraoperative CT, 'O' arm, 3D C Arm, 2D C arm, Radiography etc.,: <u>Radiolucent not available.</u></p> <p>26) Product overall dimension 500 mm x 1200 mm (Thereof 1000 mm 360 degree radiolucent): <u>360 degree Radiolucent not available</u></p> <p>27) Arm board slides between the table top and table top pad and is held in place by the weight of the patient. Consists of base plate and arm support, rotatable 180 degree: <u>Not available.</u></p> <p>28) Patient weight capacity in normal orientation 227 kg (when complying with the conditions that apply to the surgical table): <u>Not available.</u></p> <p>29) Made of material - carbon fiber / Stainless steel / Aluminum: <u>Carbon Fibre not available.</u></p> <p>30) Procedures - Ortho, Traumatology, Neuro spine, Cardiovascular, Urology, ERCP Gastroenterology etc.: <u>Only partial procedures can be done.</u></p>
Operation table with Ortho accessories (Lot/Contract no.5)				
a)	M/s Madras Surgicals and Chemicals, Chennai Make: Staas Bio-med, India Model: Glory	Responsive	Responsive	----
b)	M/s Confident Dental	Responsive	Non-Responsive	<u>Non-complying commercial points:</u>

S. No.	Name of the Bidder and Equipment Details	Responsiveness		Reasons of rejection
		Technical	Commercial	
	<p>Equipments Pvt. Ltd., Bengaluru</p> <p>Make: Confident, India</p> <p>Model: EHOT-012</p>			<p>(i) Despite request in email dt. 06.04.2023, the bidder had not furnished the following documents:</p> <p><u>a)Form EXP 3:</u></p> <p><u>Production Capacity</u> for Manufacturer/ Manufacturer bidder:</p> <p>Should have been in production for at least 5 years (2017-18 to 2021-22) and have annual production capacity of 25 No's for Lot/Contract No.5 and Sales capacity for Non - Manufacturer bidder: Should have been in sales for at least 3 years (2019-20 to 2021-22) and have sold similar model of same make of 2 No's for Lot/Contract No.5</p> <p><u>b) Form FIN-3:</u></p> <p>The Bidder shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the cash flow requirements estimated as INR/INR equivalent of 2.60 Crore for Lot/Contract No.5 for 120 days for Manufacturer/ Manufacturer Bidder and Non-Manufacturer Bidder for the subject contract(s) net of the Bidders other commitments.</p>

S. No.	Name of the Bidder and Equipment Details	Responsiveness		Reasons of rejection
		Technical	Commercial	
				<p>c) <u>Form CON:</u></p> <p>The bidder should disclose instance of previous past performance that may have resulted into adverse actions taken against the bidder during the last five years. (ITB 23.1f(xvi)).</p> <p>d) Unpriced price schedule indicating the list of Goods/Equipment quoted.</p> <p>e) In case of critical equipment, a certificate from the supplier/manufacturer to the effect that the equipment does not have any capability to remotely observe or access. If called for by the purchaser a verification and certificate of this claim from a 3rd party inspection agency. (ITB 23.1f(xvii)).</p> <p>f) Bid document signed at all pages.</p> <p>g) Validity of Bid (120 days).</p> <p>h) Agreement on Delivery Schedule as per bid document (earliest 90 days and latest 120 days from the date of effectiveness of the PO).</p> <p>i) Payment Terms as per bid document.</p> <p>j) Warranty is as per bid document (36 months from the acceptance of goods).</p>

S. No.	Name of the Bidder and Equipment Details	Responsiveness		Reasons of rejection
		Technical	Commercial	
				<p>k) Spares parts and after sales service facilities in India for at least a period of 10 years.</p> <p>l) Confirmation that all facilities exist with the bidder (or manufacturer, as applicable) in its factory for inspection and testing and these can be accessed by the Purchaser or its representative for inspection. (ITB 23.1 f (xv)).</p> <p>(ii) Further, owing to the frequent breakdown complaints received from the end user institutions, for instance, Trichy MCH and Kanyakumari MCH, against the similar model quoted by the same bidder, under JICA Component 2, their bid is treated as "Non-Responsive" as considered earlier in PKG4/C3/ICB tender under JICA Component 3.2.</p>
Operation Table with standard accessories (Lot/Contract no.6)				
a)	M/s Madras Surgicals and Chemicals, Chennai Make: Staan Bio-med, India Model: Glory	Responsive	Responsive	----
b)	M/s Confident Dental Equipments Pvt. Ltd., Bengaluru	Non-Responsive	Non-Responsive	<u>Non-complying technical points:</u> a) Trendelenberg & Reverse Trendelenberg (30 ° either side): <u>25° only available</u>

S. No.	Name of the Bidder and Equipment Details	Responsiveness		Reasons of rejection
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	Make: Confident, India Model: EHRT-011			<p>in the offered model.</p> <p>b)Back Rest (+ 90 ° to - 90 °)</p> <p>: (+ 65 ° to - 30 °) only available in the <u>offered model</u>.</p> <p><u>Non-complying commercial points:</u></p> <p>(i) Despite request in email dt. 06.04.2023, the bidder had not furnished the following documents:</p> <p><u>a)Form EXP 3:</u></p> <p><u>Production Capacity</u> for Manufacturer/ <u>Manufacturer bidder:</u></p> <p>Should have been in production for at least 5 years (2017-18 to 2021-22) and have annual production capacity of 105 No's for Lot/Contract No.6 and Sales capacity for Non - Manufacturer bidder: Should have been in sales for at least 3 years (2019-20 to 2021-22) and have sold similar model of same make of 6 No's for Lot/Contract No.6.</p> <p><u>b) Form FIN-3:</u></p> <p>The Bidder shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the cash flow</p>

S. No.	Name of the Bidder and Equipment Details	Responsiveness		Reasons of rejection
		Technical	Commercial	
				<p>requirements estimated as INR/INR equivalent of 4.03 Crore for Lot/Contract No.6 for 120 days for Manufacturer/ Manufacturer Bidder and Non-Manufacturer Bidder for the subject contract(s) net of the Bidders other commitments.</p> <p>c) <u>Form CON:</u></p> <p>The bidder should disclose instance of previous past performance that may have resulted into adverse actions taken against the bidder during the last five years. (ITB 23.1f(xvi))</p> <p>d) Unpriced price schedule indicating the list of Goods/Equipment quoted.</p> <p>e) In case of critical equipment, a certificate from the supplier/manufacturer to the effect that the equipment does not have any capability to remotely observe or access. If called for by the purchaser a verification and certificate of this claim from a 3rd party inspection agency. (ITB 23.1f(xvii)).</p> <p>f) Bid document signed at all pages.</p> <p>g) Validity of Bid (120 days).</p> <p>h) Agreement on Delivery Schedule as per bid document (earliest 90 days and latest</p>

S. No.	Name of the Bidder and Equipment Details	Responsiveness		Reasons of rejection
		Technical	Commercial	
				<p>120 days from the date of effectiveness of the PO).</p> <p>i) Payment Terms as per bid document.</p> <p>j) Warranty is as per bid document (36 months from the acceptance of goods).</p> <p>k) Spares parts and after sales service facilities in India for at least a period of 10 years.</p> <p>l) Confirmation that all facilities exist with the bidder (or manufacturer, as applicable) in its factory for inspection and testing and these can be accessed by the Purchaser or its representative for inspection. (ITB 23.1 f (xv)).</p> <p>(ii) Further, owing to the frequent breakdown complaints received from the end user institutions, for instance, Trichy MCH and Kanyakumari MCH, against the same model quoted by the same bidder, under JICA Component 2, their bid is treated as "Non-Responsive", as considered earlier in PKG4/C3/ICB tender under JICA Component 3.2.</p>

Sd/-

General Manager (E)