

TAMILNADU MEDICAL SERVICES CORPORATION LIMITED

Tender no. PKG35/LCB/TNUHP/TNMSC/ENGG/2019 Dt.25.10.19

for Supply and Installation of Supply and Installation of **Large Fragment set, POP cutting Instruments, POP Cutting Machine, PFN Set, DHN Set, Small Fragment Set and Spinal Instrument Set** for Medical College Hospitals and District Head Quarters Hospital at Various Districts of Tamilnadu **under JICA**

Tender inviting officer, authority, designation and address:

The General Manager (Equipment),
Tamil Nadu Medical Services Corporation Ltd.,
Egmore, Chennai – 600 008.

Date of Invitation of bids: 06.11.2019

Schedule 1:

1. Name of the Equipment: Large Fragment Set

2. Make: S.H. Pitkar

3. Qty: 7 nos.

4. Delivery places:

Medical College Hospitals:

(1 no. each)

1. Kanyakumari
2. Salem
3. Thanjavur
4. Trichy
5. Vellore
6. Thoothukudi
7. Pudukottai

5. No. of bids received: 4 (Four) only

6. Details of bidders participated:

1. M/s. Esquire Surgicals
D-44, 7th Floor, Nelson Chambers, No.115,
Nelson Manickam Road, Aminjikarai,
Chennai – 600029

2. M/s. Plus Medical Devices India (P) Ltd.
M-20/12, 8th Street, Anna Nagar East,
Chennai – 600102

3. M/s. Sun Biomedical

No.9, Krishna Road Extension, Muthuvellar Street,
New Perungalathur,
Chennai – 600063

4. M/s. Nirupama Medical Devices
Ground Floor, Plot No. 4&5, Dhanrajapuram, Kolathur,
Chennai - 600099

7. Shortlisted Bidder: M/s. Esquire Surgicals

8. List of bidders whose bids were rejected and reasons:

a. M/s. Plus Medical Devices India (P) Ltd.

Reason for Rejection:

Performance statement and relevant Purchase order and invoice copies furnished in the name of M/s. Exatech which is a different entity.

b. M/s. Sun Biomedical

Reason for Rejection:

Technical:

Demonstration not shown. Hence, not recommended.

Commercial: Performance statement and relevant Purchase order copy and end user certificate not furnished.

c. M/s. Nirupama Medical Devices

Reason for Rejection:

DD submitted for EMD expired on the date of bid opening (Dt. 20.11.2019).
Hence bid submitted is **not accepted**

9. Price details:

Name of the firm	Quantity	Unit price (excl. GST) (in Rs)	Total (incl. GST@5%) (in Rs)
M/s. Esquire Surgicals (MCH) Make: S.H. Pitkar	7	12,28,680.00	90,30,798.00

10. Award details:

The Purchase order **Ref. PKG35/LCB/TNUHP/TNMSC/ENGG/2019-1 dt. 02.03.2021** was placed on sole responsive L1 bidder, M/s. Esquire Surgicals, at a total value of **INR 90,30,798.00 (incl. GST) for 7 Nos.**

Schedule 2 and Schedule 3 (combined):

1. Name of the Equipment: POP Cutting Machine with Instruments

2. Make/ Model: MDE/ Handysaw Cast

3. Qty: 7 nos.

4. Delivery places:

Medical College Hospitals:

(1 no. each)

1. Kanyakumari
2. Salem
3. Thanjavur
4. Trichy
5. Vellore
6. Tirunelveli
7. Pudukottai

5. No. of bids received: 3 (Three) only

6. Details of bidders participated:

- a) M/s. Esquire Surgicals (Sch. No.2 and Sch. No3)
D-44, 7th Floor, Nelson Chambers, No.115,
Nelson Manickam Road, Aminjikarai,
Chennai – 600029
- b) M/s. Plus Medical Devices India (P) Ltd. (Sch. No.2)
M-20/12, 8th Street, Anna Nagar East,
Chennai – 600102
- c) M/s. Dynamed Equipments (Sch. No.2 and Sch. No3)
Plot No. 4&5, Dhanrajapuram, Kolathur,
Chennai - 600099

7. Shortlisted Bidder: M/s. Esquire Surgicals

8. List of bidders whose bids were rejected and reasons:

a. M/s. Plus Medical Devices India (P) Ltd.

Reason for Rejection:

Performance statement and relevant Purchase order and invoice copies furnished in the name of M/s. Exatech which is a different entity.

b. M/s. Dynamed Equipments **Reason for Rejection:**

DD submitted for EMD expired on the date of bid opening (Dt. 20.11.2019).

Hence bid submitted is **not accepted**

9. Price details:

Name of the firm	Quantity	Unit price (excl. GST) (in Rs)	Total (incl. GST@12%) (in Rs)	CAMC rates excluding GST @18% (Rs.)
M/s. Esquire Surgicals Make: MDE Model: Handy cast Saw	7	62,750.00	4,91,960.00	6,435.00 (per unit per year from 4 th year to 10 th year)

10. Award details:

The Purchase order **Ref. PKG35/LCB/TNUHP/TNMSC/ENGG/2019-1 dt. 02.03.2021** was placed on sole responsive L1 bidder, M/s. Esquire Surgicals, at a total value of **INR 4,91,960.00 (incl. GST) for 7 Nos.**

Schedule 4:

1. Name of the Equipment: DHS Set

2. Make: S.H. Pitkar

3. Qty: 1 no.

4. Delivery places:

Medical College Hospitals:

1. Thanjavur

5. No. of bids received: 4 (Four) only

6. Details of bidders participated:

a) M/s. Esquire Surgicals
D-44, 7th Floor, Nelson Chambers, No.115,
Nelson Manickam Road, Aminjikarai,
Chennai – 600029

b) M/s. Plus Medical Devices India (P) Ltd.
M-20/12, 8th Street, Anna Nagar East,
Chennai – 600102

c) M/s. Nirupama Medical Devices
Ground Floor, Plot No. 4&5, Dhanrajapuram, Kolathur,
Chennai - 600099

7. Shortlisted Bidder: M/s. Esquire Surgicals

8. List of bidders whose bids were rejected and reasons:

a. M/s. Plus Medical Devices India (P) Ltd.

Reason for Rejection:

Performance statement and relevant Purchase order and invoice copies furnished in the name of M/s. Exatech which is a different entity.

b. M/s. Nirupama Medical Devices

Reason for Rejection:

DD submitted for EMD expired on the date of bid opening (Dt. 20.11.2019).
Hence bid submitted is **not accepted**

9. Price details:

Name of the firm	Quantity	Unit price (excl. GST) (in Rs)	Total (incl. GST@5%) (in Rs)
M/s. Esquire Surgicals (MCH) Make: S.H. Pitkar	1	2,24,790	2,36,029.50

10. Award details:

The Purchase order **Ref. PKG35/LCB/TNUHP/TNMSC/ENGG/2019-1 dt. 02.03.2021** was placed on sole responsive L1 bidder, M/s. Esquire Surgicals, at a total value of **INR 2,36,029.50 (incl. GST) for 1 No.**

Schedule 6:

1. Name of the Equipment: Small Fragment Set

2. Make: S.H. Pitkar

3. Qty: 6 nos.

4. Delivery places:

Medical College Hospitals:

(1 no. each)

1. Kanyakumari
2. Thanjavur
3. Trichy
4. Vellore
5. Thoothukudi
6. Pudukottai

5. No. of bids received: 4 (Four) only

6. Details of bidders participated:

a) M/s. Esquire Surgicals
D-44, 7th Floor, Nelson Chambers, No.115,
Nelson Manickam Road, Aminjikarai,
Chennai – 600029

b) M/s. Plus Medical Devices India (P) Ltd.
M-20/12, 8th Street, Anna Nagar East,
Chennai – 600102

c) M/s. Sun Biomedical
No.9, Krishna Road Extension, Muthuvellar Street,
New Perungalathur,
Chennai – 600063

d) M/s. Nirupama Medical Devices
Ground Floor, Plot No. 4&5, Dhanrajapuram, Kolathur,
Chennai - 600099

7. Shortlisted Bidder: M/s. Esquire Surgicals

8. List of bidders whose bids were rejected and reasons:

a. M/s. Plus Medical Devices India (P) Ltd.

Reason for Rejection:

Performance statement and relevant Purchase order and invoice copies furnished in the name of M/s. Exatech which is a different entity.

b. M/s. Sun Biomedical

Reason for Rejection:

Technical:

Demonstration not shown. Hence, not recommended.

Commercial: Performance statement and relevant Purchase order copy and end user certificate not furnished.

c. M/s. Nirupama Medical Devices

Reason for Rejection:

DD submitted for EMD expired on the date of bid opening (Dt. 20.11.2019).
Hence bid submitted is **not accepted**

9. Price details:

Name of the firm	Quantity	Unit price (excl. GST) (in Rs)	Total (incl. GST@5%) (in Rs)
M/s. Esquire Surgicals (MCH) Make: S.H. Pitkar	6	2,74,639.00	17,30,225.70

10. Award details:

The Purchase order **Ref. PKG35/LCB/TNUHP/TNMSC/ENGG/2019-1 dt. 02.03.2021** was placed on sole responsive L1 bidder, M/s. Esquire Surgicals, at a total value of **INR 17,30,225.70 (incl. GST) for 6 Nos.**

Schedule 7:

1. Name of the Equipment: Spinal Instrument Set

2. Make: Gesco

3. Qty: 6 nos.

4. Delivery places:

Medical College Hospitals:

(1 no. each)

1. Kanyakumari
2. Salem
3. Thanjavur
4. Trichy
5. Tirunelveli
6. Pudukottai

5. No. of bids received: 4 (Four) only

6. Details of bidders participated:

a) M/s. Esquire Surgicals
D-44, 7th Floor, Nelson Chambers, No.115,
Nelson Manickam Road, Aminjikarai,
Chennai – 600029

b) M/s. Gesco Healthcare Pvt. Ltd.
G-6, Gee Gee Crescent, No.114, Poonamallee High Road,
Chennai – 600084

c) M/s. Sun Biomedical
No.9, Krishna Road Extension, Muthuvellar Street,
New Perungalathur,
Chennai – 600063

7. Shortlisted Bidder:

- a) M/s. Gesco Healthcare Pvt. Ltd.
- b) M/s. Sun Biomedical

8. List of bidders whose bids were rejected and reasons:

- a) M/s. Esquire Surgicals

As per the technical evaluation and demonstration report of the specialist, does not meet various technical specifications and many instruments are not available.

9. Price details:

Name of the firm	M/s. Gesco Healthcare Pvt. Ltd. (Make: Gesco)	M/s. Sun Biomedicals (Make: Johnson & Johnson)
	Price as quoted	Price as quoted
Qty	10	10
Unit price w/o tax (Rs)	30,00,650.00	1,93,86,428.00
Total price w/o tax (Rs)	3,00,06,500.00	19,38,64,280.00
Total with GST (Rs)	3,15,06,825.00	21,71,27,993.60
Position	L1	L2

a) Final offered by the responsive L1 bidder after negotiations:

- (i) Equipment Cost: 3% discount offered

Based on the concurrence received from the Project, the total quantity was revised to 6 Nos.

10. Award details:

The Purchase order **Ref. PKG35/LCB/TNUHP/TNMSC/ENGG/2019-2 dt. 02.03.2021** was placed on responsive L1 bidder, M/s. Gesco, at a total value of **INR 1,83,36,972.15 (incl. GST) for 6 Nos.**