

TAMILNADU MEDICAL SERVICES CORPORATION LIMITED

**Tender no. PKG3/ICB/TNUHP/JICA/C2/USG/TNMSC/ENGG/2020
Dt.04.02.2020**

For Supply and installation of **Ultrasound Machine, Ultrasonogram – Colour Doppler and Portable Ultrasound Machine** for Medical College Hospitals and District Headquarters Hospitals at Various Districts Of Tamilnadu **under JICA**

Tender inviting officer, authority, designation and address:

The General Manager (Equipment),
Tamil Nadu Medical Services Corporation Ltd.,
Egmore Chennai – 600 008.

Date of Invitation of bids: 10.02.2020

Schedule 1:

1. Name of the Equipment: Ultrasound Machine

2. Make/Model: Chison/ E Bit 30

3. Qty: 5 nos.

4. Delivery places:

Medical College Hospitals:

1. Kanyakumari - 1 Nos.
2. Trichy - 2 Nos.
3. Vellore - 1 No.
4. Thoothukudi - 1 No.

5. No. of bids received: 5 (five) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Make/ Model quoted
1.	M/s. Esaote India (NS) Limited A1/A1, Anugraha, 41, Nungambakkam High Road, Chennai-600034	Make: Esaote Model: My Lab Sigma
2.	M/s. Solokrafts Industries 69, 1 st Floor, Mc Nichols Road, Chetpet, Chennai - 600031	Make: Mindray Model: M6
3.	M/s. Gemini Medical Networks Pvt. Ltd. C1, Sneha Enclave, Srinagar Colony Road, Hyderabad - 500073	Make: Chison Model: Ebit 30
4.	M/s. Fujifilm SonoSite India Private Limited	Make: Sonosite, USA Model: M Turbo

S.No.	Name and address of the firm	Make/ Model quoted
	6 th Floor, PRESTIGE PALLADIUM BAYAN, S. No. 43/1 (Old No.12), Door Nos: 129 to 140, Greams Road, Nungambakkam Division Egmore, Chennai - 600006	
5.	M/s. Wipro GE Healthcare Private Limited #4, Kadugodi Industrial Area, Sadarmangala, Bangalore - 560067	Make: GE Model: Versana Active

7. Shortlisted Bidder:

1. M/s. Esaote India (NS) Limited
2. M/s. Solokrafts Industries
3. M/s. Gemini Medical Networks Pvt. Ltd.
4. M/s. Fujifilm SonoSite India Private Limited
5. M/s. Wipro GE Healthcare Private Limited

8. List of bidders whose bids were rejected and reasons: Nil

9. Price details:

Name of the firm	M/s Gemini Medical Networks	M/s Wipro GE Healthcare Pvt. Ltd.,	M/s Fujifilm Sonosite	M/s Solokraft Industries	M/s Esaote India	
Qty	5	5	5	5	5	
Unit price of equipment w/o tax/ Custom Duty (INR)	6,80,000	USD 10,200	11,39,000.00	10,77,000	13,00,000.00	
Unit price of equipment w/o tax (Rs) [1USD: INR 73.6532 as on 15.12.2020, (i.e)7 days prior to Technical bid opening (22.12.2020)]	NA	7,51,262.64	NA	NA	NA	
Total price w/o tax (Rs)	34,00,000.00	37,56,313.20	56,95,000.00	53,85,000.00	65,00,000.00	
CAMC (Rs) (excl. GST)	4th year	30,000.00	43,000.00	-	40,000.00	1,25,000.00
	5th year	30,000.00	45,150.00	-	40,000.00	1,25,000.00
	6th year	30,000.00	47,408.00	35,000.00	40,000.00	1,25,000.00
	7th year	30,000.00	49,778.00	35,000.00	40,000.00	1,25,000.00
	8th year	30,000.00	52,267.00	35,000.00	40,000.00	1,25,000.00
	9th year	30,000.00	54,880.00	40,000.00	40,000.00	1,25,000.00
	10th year	30,000.00	57,624.00	45,000.00	40,000.00	1,25,000.00
Evaluated Price w/o tax + CAMC (excl. GST) (Rs)	40,69,480.00	48,55,849.10	62,47,035.00	62,77,640.00	92,89,500.00	
Position	L1	L2	L3	L4	L5	

10. Award details:

The Purchase order **Ref. PKG3/ICB/TNUHP/JICA/C2/USG/TNMSC/ENGG/2020-1 dt. 08.04.2021** was placed on responsive L1 bidder, **M/s Gemini Medical Networks**, at a total value of **INR 34,00,000.00 (excl. GST) for 5 Nos.**

Sample Approval Letter **Ref. PKG3/ICB/TNUHP/JICA/C2/USG/TNMSC/ENGG/2020-1-SA dt. 26.04.2021** was issued to the supplier for bulk supply.

With reference to the P.O. 1st cited, the following amendment dt 05.07.2021 is issued.

Sl. No	Description	Instead of	Read as
1.	Page 2 Portable Ultrasound machine <i>Brief Description</i>	iii) Linear array probe 4-15 Mhz	iii) Trans vaginal probe 4-15 Mhz
2.	Page 10 Annexure - II Place of Delivery	The above equipment should be delivered at the locations indicated	The equipment should be delivered and installed at the Department of Radiology at the locations indicated

Schedule 2:

1. Name of the Equipment: Ultrasonogram – Colour doppler

2. Make/Model: Mindray/ DC 80

3. Qty: 10 nos.

4. Delivery places:

Medical College Hospitals:

1. Kanyakumari - 1 Nos.
2. Salem - 1 Nos.
3. Trichy - 1 No.
4. Vellore - 1 No.
5. Thoothukudi - 1 No.
6. Pudukottai - 1 No.

District Headquarters Hospitals:

1. Dindigul -1 No.
2. Krishnagiri -1 No.
3. Tiruppur -1 No.

7. Tirunelveli - 1 No.

5. No. of bids received: 2 (two) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Make/ Model quoted
1.	M/s. Esaote India (NS) Limited A1/A1, Anugraha, 41, Nungambakkam High Road, Chennai-600034	Make: Esaote Model: My Lab X8-eXP
2.	M/s. Solokrafts Industries 69, 1 st Floor, Mc Nichols Road, Chetpet, Chennai - 600031	Make: Mindray Model: DC 80

7. Shortlisted Bidder:

1. M/s. Esaote India (NS) Limited
2. M/s. Solokrafts Industries

8. List of bidders whose bids were rejected and reasons: Nil

9. Price details:

Lot/Contract no. 2		Ultrasonogram Color Doppler	
Name of the firm		M/s Solokraft Industries	M/s Esaote India
Qty		18	18
Unit price of equipment w/o tax/ Custom Duty (INR)		26,70,000	35,80,000.00
Total price w/o tax (Rs)		4,80,60,000.00	6,44,40,000.00
CAMC (Rs) (excl. GST)	4th year	75,000.00	1,50,000.00
	5th year	75,000.00	1,50,000.00
	6th year	75,000.00	1,50,000.00
	7th year	75,000.00	1,50,000.00
	8th year	75,000.00	1,50,000.00
	9th year	75,000.00	1,50,000.00
10th year		75,000.00	1,50,000.00
Evaluated Price w/o tax + CAMC (excl.GST) (Rs) (A)		5,40,85,320.00	7,64,90,640.00
Position		L1	L2

Based on concurrence from TNUHP, the total quantity was revised from 18 Nos. to 10 Nos.

10. Award details:

The Purchase order Ref.
PKG3/ICB/TNUHP/JICA/C2/USG/TNMSC/ENGG/2020-2 dt. 08.04.2021

was placed on responsive L1 bidder, **M/s Solokraft Industries**, at a total value of **INR 2,67,00,000.00 (excl. GST) for 10 Nos.**

Sample Approval Letter Ref. dt.
PKG3/ICB/TNUHP/JICA/C2/USG/TNMSC/ENGG/2020-2-SA
29.04.2021 was issued to the supplier for bulk supply.

Schedule 3:

1. Name of the Equipment: Portable Ultrasound Machine

2. Make/Model: Chison/ E Bit 30

3. Qty: 6 nos.

4. Delivery places:

Medical College Hospitals:

1. Kanyakumari - 1 Nos.
2. Salem - 2 Nos.
3. Trichy - 1 No.
4. Vellore - 1 No.
5. Pudukottai - 1 No.

5. No. of bids received: 4 (four) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Make/ Model quoted
1.	M/s. Esaote India (NS) Limited A1/A1, Anugraha, 41, Nungambakkam High Road, Chennai-600034	Make: Esaote Model: My Lab Sigma
2.	M/s. Solokrafts Industries 69, 1 st Floor, Mc Nichols Road, Chetpet, Chennai - 600031	Make: Mindray Model: Z 60
3.	M/s. Gemini Medical Networks Pvt. Ltd. C1, Sneha Enclave, Srinagar Colony Road, Hyderabad - 500073	Make: Chison Model: Ebit 30
5.	M/s. Wipro GE Healthcare Private Limited #4, Kadugodi Industrial Area, Sadarmangala, Bangalore - 560067	Make: GE Model: Versana Active

7. Shortlisted Bidder:

1. M/s. Esaote India (NS) Limited
2. M/s. Solokrafts Industries
3. M/s. Gemini Medical Networks Pvt. Ltd.
4. M/s. Wipro GE Healthcare Private Limited

8. List of bidders whose bids were rejected and reasons: Nil

9. Price details:

Name of the firm		M/s Gemini Medical Networks	M/s Solokraft Industries	M/s Wipro GE Healthcare Pvt. Ltd.,	M/s Esaote India
Qty		6	6	6	6
Unit price of equipment w/o tax/ Custom Duty (INR)		6,20,000	6,36,000	USD 10,000	12,00,000.00
Unit price of equipment w/o tax (Rs) [1USD: INR 73.6532 as on 15.12.2020, (i.e)7 days prior to Technical bid opening (22.12.2020)]		NA	NA	7,36,532.00	NA
Total price w/o tax (Rs)		37,20,000.00	38,16,000.00	44,19,192.00	72,00,000.00
CAMC (Rs) (excl. GST)	4th year	30,000.00	27,500.00	43,000.00	1,00,000.00
	5th year	30,000.00	27,500.00	45,150.00	1,00,000.00
	6th year	30,000.00	27,500.00	47,408.00	1,00,000.00
	7th year	30,000.00	27,500.00	49,778.00	1,00,000.00
	8th year	30,000.00	27,500.00	52,267.00	1,00,000.00
	9th year	30,000.00	27,500.00	54,880.00	1,00,000.00
10th year		30,000.00	27,500.00	57,624.00	1,00,000.00
Evaluated Price w/o tax + CAMC (excl.GST) (Rs)		45,23,376.00	45,52,428.00	57,38,635.08	98,77,920.00
Position		L1	L2	L3	L4

10. Award details:

The Purchase order Ref. **PKG3/ICB/TNUHP/JICA/C2/USG/TNMSC/ENGG/2020-1 dt. 08.04.2021** was placed on responsive L1 bidder, **M/s Gemini Medical Networks**, at a total value of **INR 37,20,000.00 (excl. GST) for 6 Nos.**

Sample Approval Letter Ref. **PKG3/ICB/TNUHP/JICA/C2/USG/TNMSC/ENGG/2020-1-SA dt. 26.04.2021** was issued to the supplier for bulk supply.

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