

**TAMILNADU MEDICAL SERVICES CORPORATION LIMITED**

**Tender no. PKG2/ICB/TNUHP/JICA/C2/MAM/TNMSC/ENGG/2020  
Dt.04.02.2020**

For Supply and installation of **Digital Mammography System** for Medical  
College Hospitals at Various Districts of Tamilnadu **under JICA**

**Tender inviting officer, authority, designation and address:**

The General Manager (Equipment),  
Tamil Nadu Medical Services Corporation Ltd.,  
Egmore Chennai – 600 008.

**Date of Invitation of bids:** 17.02.2020

**1. Name of the Equipment:** Digital Mammography System

**2. Make/Model:** Fujifilm/ Amulet Innovality

**3. Qty:** 3 nos.

**4. Delivery places:**

**Medical College Hospitals:**

(1 no. each)

1. Thanjavur
2. Trichy
3. Vellore

**5. No. of bids received:** 5 (five) only

**6. Details of bidders participated with their quoted model:**

<b>S.No.</b>	<b>Name and address of the firm</b>	<b>Make/ Model quoted</b>
1.	M/s Trivitron Healthcare Pvt. Ltd., #15, IV Street, Abhiramapuram, Chennai – 600 018.	<b>Make:</b> Hologic <b>Model:</b> Selenia Dimensions 3D Mammo System
2.	M/s Panacea Medical Technologies Private Ltd., Plot #116, 4 <sup>th</sup> floor, Shailendra Techno Park Pvt. Ltd., Road no.3, EPIP Area Phase-I, Whitefield, Bangalore, Karnataka– 560 066.	<b>Make:</b> Panacea <b>Model:</b> Lilac
3.	M/s. Allengers Medical Systems Ltd.	<b>Make:</b> Allengers <b>Model:</b> MAM Venus +

<b>S.No.</b>	<b>Name and address of the firm</b>	<b>Make/ Model quoted</b>
	205, 2 <sup>nd</sup> Floor, Ansal's Classique Tower, J-Block, Community Centre, Rajouri Garden, New Delhi - 110027	
4.	M/s. Fujifilm India Private Limited 6 <sup>th</sup> Floor, PRESTIGE PALLADIUM BAYAN, S. No. 43/1 (Old No.12), Door Nos: 129 to 140, Greams Road, Nungambakkam Division Egmore, Chennai - 600006	<b>Make:</b> Fujifilm <b>Model:</b> AMULET Innovality
5.	M/s Boston IVY Healthcare Solutions Pvt. Ltd., Technopolis Knowledge park C Wing, Ground floor, Unit no. 17/18/19/21, Mahakali Caves road, Opposite Holy Family High School, Andheri (East) Mumbai - 400 093.	<b>Make:</b> United Imaging <b>Model:</b> U Mammo 890i

### **7. Shortlisted Bidder:**

- a) M/s Trivitron Healthcare Pvt. Ltd.,
- b) M/s. Fujifilm India Private Limited

### **8. List of bidders whose bids were rejected and reasons:**

- a. M/s Panacea Medical Technologies Private Ltd.,

#### Reason for Rejection:

##### Technical terms:

As per specialist remarks the quoted model has deviations for the following technical specifications:

- i) control buttons for adjustment of height and angles shall be operable from gantry as well as from foot paddles.
- ii) Grid ration shall be 5:1 or better with atleast 30 line pairs per cm.
- iii) Motorized installation and removal/auto retract of grid/breast support assembly system shall be available for geometric magnification.
- iv) No upgradable software.

##### Commercial terms:

Documents meeting minimum qualification criteria not furnished as per tender requirement.

- i) Production capacity for Last 5 years from 2014-15 to 2018-19.
- ii) Annual turnover does not meet minimum requirement.
- iii) Performance satisfactory reports furnished does not meet minimum requirement.

- b. M/s. Allengers Medical Systems Ltd.

#### Reason for Rejection:

##### Technical terms:

As per specialist remarks the quoted model has deviations for the following technical specifications:

- i) Displayed parameters - Density selection

- ii) Paddle with shifting functionality that can be positioned left, right and middle of the detector such that the shift of the X-Ray field is interlocked with shift of compression plate.
- iii) Image matrix in pixel shall be atleast 2800x3500 pixels or better.
- iv) Histogram display.

c. M/s Boston IVY Healthcare Solutions Pvt. Ltd.,

**Reason for Rejection:**

Technical terms:

As per specialist remarks the quoted model has deviations for the following technical specifications:

- i) control buttons for adjustment of height and angles shall be operable from gantry as well as from foot paddles.
- ii) Motorized installation and removal/auto retract of grid/breast support assembly system shall be available for geometric magnification.
- iii) 1.8 or 1.6 magnification attachment with field magnification and spot magnification paddles – minimum of 2 paddles.
- iv) No upgradable software.

Commercial terms:

Documents meeting minimum qualification criteria not furnished as per tender requirement.

ii) Annual Turnover for Bidder does not meet minimum requirement and the following forms are furnished:

- i) Form CON (Manufacturer)
- ii) Form FIN-1
- iii) Form FIN-2 (Manufacturer)
- iv) Form FIR – 1
- v) Form EXP-2 and relevant documents
- vi) Form EXP-3

**9. Price details:**

Name of the firm		M/s. Fujifilm India Private Limited Make: Fujifilm Model: AMULET Innovality	M/s Trivitron Healthcare Pvt. Ltd., Make: Hologic Model: Selenia Dimensions 3D Mammo System
<b>Qty</b>		1	1
<b>Unit price w/o tax (Rs)</b>		1,07,00,000.00	1,62,50,000.00
<b>Turnkey work</b>		11,23,800.00	33,23,000.00
<b>CAMC (Rs)</b>	<b>4th year</b>	4,59,000.00	8,15,000.00
	<b>5th year</b>	4,59,000.00	8,55,000.00
	<b>6th year</b>	4,59,000.00	9,00,000.00
	<b>7th year</b>	4,59,000.00	9,40,000.00
	<b>8th year</b>	4,59,000.00	9,90,000.00
	<b>9th year</b>	4,59,000.00	10,40,000.00
	<b>10th year</b>	4,59,000.00	11,00,000.00

<b>Unit Price + Discounted value of CAMC + Turnkey work (Rs) [per unit]</b>	1,38,72,408.80	2,37,42,710.00
<b>Total quantity</b>	3	3
<b>Overall Total</b>	<b>4,16,17,226.40</b>	<b>7,12,28,130.00</b>
<b>Position</b>	<b>L1</b>	<b>L2</b>

**10. Award details:**

The Purchase order **Ref. PKG2/ICB/TNUHP/JICA/C2/MAM/TNMSC/ENGG/2020 dt. 19.02.2021** was placed on responsive L1 bidder, **M/s. Fujifilm India Private Limited**, at a total value of **INR 3,21,00,000.00 (excl. GST and turnkey works) for 3 Nos.**

With reference to the P.O. cited, the following amendment dt. 26.02.2021 was issued.

<b>Sl. No</b>	<b>Description</b>	<b>Instead of</b>	<b>Read as</b>
1	Page 2 <b>Turnkey Works (A)</b> Distribution panel Board, Switches, cable trench, cables, concealed electrical wiring lights, fan, UPS, A/C and other necessary items	Cost (Per unit/per square feet) (in Rs.) (excl GST) - 21,500.00 Total price (Excl GST) - 64,500.00	Cost (Per unit/per square feet) (in Rs.) (excl GST) - <b>Rs. 2,15,000.00</b>  Total price (Excl GST) - <b>Rs. 6,45,000.00</b>
	<b>Total</b>	1,99,500.00 (Rupees One Lakh Ninety Nine Thousand and Five Hundred Only)	<b>7,80,000 (Rupees Seven Lakhs Eighty Thousand Only)</b>