

TAMILNADU MEDICAL SERVICES CORPORATION LIMITED

**Tender no. PKG16/ICB/TNUHP/JICA/C2/CAR-IV/TNMSC/ENGG/2020
Dt. 04.02.2020 for supply and installation of **Electrophysiology and Ablation System, Intra-Vascular Ultrasound, Optic Coherence Tomography (OCT) with FFR and Rotablator under JICA****

Tender inviting officer, authority, designation and address:

The General Manager (Equipment),
Tamil Nadu Medical Services Corporation Ltd.,
Egmore, Chennai – 600 008.

Date of Invitation of bids: 17.02.2020

1. Name of the Equipment: Intra-Vascular Ultrasound (*Lot/Contract no.2*)

2. Make: Boston Scientific, USA

Model: i-Lab Polaris Multi-Modality Guidance system

3. Qty: 3 nos.

4. Delivery places:

Medical College Hospitals: (1 no. each)

- 1.Salem
- 2.Trichy and
- 3.Tirunelveli

5. No. of bids received: 2 (two) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Equipment details
1	M/s. Philips Medical Systems, Veenpluis 6, 5684 PC Best, The Netherlands	Make: Philips, Netherlands Model: Volcano Core Mobile
2	M/s. Boston Scientific India Pvt. Ltd., Bestech Business Tower, 3 rd Floor, Sohna Road, Sector-48, Gurgaon- 122018. (Haryana)	Make: Boston Scientific, USA Model: i-Lab Polaris Multi-Modality Guidance system

7. Shortlisted Bidders:

- a) M/s. Philips Medical Systems
- b) M/s. Boston Scientific India Pvt. Ltd.,

8. List of bidder whose bids was rejected and reasons: Not Applicable

9. Price details:

Name of the firm		M/s Boston Scientific India Pvt. Ltd., Gurgaon	M/s Philips Medical Systems, Netherlands			
Qty		3				
Unit price of equipment w/o tax (USD)		NA	Unit price of equipment w/o tax (USD)		52,000	
Unit price of equipment w/o tax (Rs)		43,00,000.00	Unit price of equipment w/o tax (Rs) [1USD: INR 73.4737 as on 11.09.2020, (i.e) 7 days prior to Technical bid opening (18.09.2020)]		38,20,632.40	
Total price w/o GST (Rs) (X)		1,29,00,000.00	Total price w/o GST (Rs) (P)		1,14,61,897.20	
Consumables						
Item Name	Qty	Unit rate	Total price	Item Name	Unit rate	Total price
IVUS Catheters-Opti Cross (Y)	100	35,000	35,00,000.00	Revolution (45MHz) IVUS catheter (Q) **	45,000	45,00,000.00
Total price of equipment with 100 nos. of consumables w/o GST (Rs) (X+Y)			1,64,00,000	Total price of equipment with 100 nos. of consumables w/o GST (Rs) (P+Q)		1,59,61,897.20
CAMC (Rs) (excl. GST)	4th year		2,50,000.00	CAMC (Rs) (excl. GST)	4th year	2,50,000.00
	5th year		2,50,000.00		5th year	2,62,500.00
	6th year		2,50,000.00		6th year	2,75,625.00
	7th year		2,50,000.00		7th year	2,89,406.00
	8th year		2,50,000.00		8th year	3,03,876.00
	9th year		2,50,000.00		9th year	3,19,070.00

Name of the firm		M/s Boston Scientific India Pvt. Ltd., Gurgaon	M/s Philips Medical Systems, Netherlands	
	10th year	2,50,000.00		10th year
Total Evaluated Price w/o tax + CAMC (excl. GST)(Rs)		1,97,47,400.00	Total Evaluated Price w/o tax + CAMC (excl. GST)(Rs) (P+Q+R)	
Position		L1	Position	
			3,35,024.00	
			1,97,97,477.93	
			L2	

**** Note:**

- a) After price opening, M/s. Boston Scientific India Pvt. Ltd., in email dt. 19.01.2021 had provided a representation against the bid of M/s. Philips Medical Systems, stating that the IVUS catheter category mentioned in their price schedule doesn't meet the tender specification, "*Coronary IVUS catheter with signal rotating/mechanical transducer driven by a flexible drive cable with minimum 40MHz frequency. This may be exempted for an IVUS machine with 60MHz transducer*".
- b) The bidder M/s Philips Medical Systems, Netherlands in their main price schedule had stated IVUS Catheter (**Eagle Eye Platinum Digital IVUS Catheter-Standard Tip**) at **INR 35,000/-** and in a separate sheet under head Quotation –Consumables indicated 5 more different IVUS Catheters with their prices were indicated.
- c) As per the catheter model quoted by M/s Philips in their main price schedule, **Eagle Eye Platinum Digital IVUS Catheter-Standard Tip** is having frequency of only **20MHz**. Accordingly clarification was sought to M/s Philips in email dt. 27.01.2021, In return email dt. 27.01.2021, M/s Philips requested to consider the catheter rate quoted by them separately under head Consumables, **Revolution (45MHz)** with unit rate of **INR 45,000/- (each)**, which meet the actual tender requirement. Hence the same is considered for evaluation.

10. Award details:

The Purchase order Ref. **PKG16/ICB/TNUHP/JICA/C2/CAR-IV/TNMSC/ENGG/2020-2 dt. 01.03.2021** was placed on responsive L1 bidder, M/s. Boston Scientific India Pvt. Ltd., at a total value of **INR 1,39,50,000/- (excl. GST) for 3 Nos.**

1. Name of the Equipment: Optic Coherence Tomography (OCT) with FFR
(Lot/Contract no.3)

2. Make: Abbott Medical, USA

Model: Optis Mobile system, integrated with wireless FFR

(i) FFR Wireless measurement: Pressure Wire X

(ii) Imaging Catheter: Dragonfly

3. Qty: 5 nos.

4. Delivery places:

Medical College Hospitals: (1 no. each)

1. Salem,
2. Thanjavur,
3. Trichy,
4. Vellore and
5. Tirunelveli

5. No. of bids received: 1 (one) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Equipment details
1	M/s. St. Jude Medical India Private Ltd., 1-11-250/A, Matarani Sensation Lane besides Syndicate bank, Begumpet, Hyderabad – 500 016.	Make: Abbott Medical, USA Model: Optis Mobile system, integrated with wireless FFR (i) <u>FFR Wireless measurement</u> : Pressure Wire X (ii) <u>Imaging Catheter</u> : Dragonfly

7. Shortlisted Bidder: M/s. St. Jude Medical India Private Ltd.,

8. List of bidder whose bids was rejected and reasons: Not Applicable

9. Price details:

Name of the firm		M/s St. Jude Medical India Pvt. Ltd., Hyderabad	
Qty		5	
Unit price of equipment w/o tax (Rs)		1,30,00,000.00	
Total price w/o tax (Rs) (X)		6,50,00,000.00	
Price per line item for inland transportation and other services (Y)		4,00,000.00	
Total price of equipment including Price per line item for inland transportation and other services (A=X+Y)		6,54,00,000.00	
Consumables			
Item Name	Qty.	Unit rate	Total price
OCT Catheters-Dragon Fly Optis	10	65,000.00	6,50,000.00
FFR Catheters-Pressure Wire X Wireless Wire	50	35,500.00	17,75,000.00
Price for 10 nos. of OCT and 50 nos. of FFR catheters (INR) (B)		24,25,000.00	
Total price of equipment with 10 nos. of OCT catheters and 50 nos. of FFR catheters (A+B)		6,78,25,000.00	
CAMC (Rs) (excl. GST)	4th year		13,00,000.00
	5th year		14,30,000.00
	6th year		15,73,000.00
	7th year		17,30,300.00
	8th year		19,03,330.00
	9th year		20,93,663.00
10th year		23,03,029.00	
Total Evaluated Price w/o tax + CAMC (excl. GST)(Rs)		10,60,10,265.55	
Position			L1

10. Award details:

The Purchase order Ref. **PKG16/ICB/TNUHP/JICA/C2/CAR-IV/TNMSC/ENGG/2020-3 dt. 01.03.2021** was placed on responsive L1 bidder, M/s. St. Jude Medical India Private Ltd., at a total value of **INR 6,79,12,500/- (excl. GST) for 5 Nos.**

Amendment to the above Purchase Order was issued on 11.03.2021, indicating **GST as applicable**, instead of **GST @ 12%**.

1. Name of the Equipment: Rotablator (*Lot/Contract no.4*)

2. Make: Boston Scientific, USA

Model: Rotablator

3. Qty: 5 nos.

4. Delivery places:

Medical College Hospitals: (1 no. each)

1. Salem,
2. Thanjavur,
3. Trichy,
4. Vellore and
5. Tirunelveli

5. No. of bids received: 1 (one) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Equipment details
1	M/s. Boston Scientific India Pvt. Ltd., Bestech Business Tower, 3 rd Floor, Sohna Road, Sector-48, Gurgaon- 122018. (Haryana)	Make: Boston Scientific, USA Model: Rotablator

7. Shortlisted Bidder: M/s. Boston Scientific India Pvt. Ltd.,

8. List of bidder whose bids was rejected and reasons: Not Applicable

9. Price details:

Name of the firm		M/s Boston Scientific India Pvt. Ltd., Gurgaon
Qty		5
Unit price of equipment w/o tax (Rs)		26,49,896.00
Total price w/o tax (Rs)		1,32,49,480.00
CAMC (Rs) (excl. GST)	4th year	1,35,000.00
	5th year	1,40,000.00
	6th year	1,45,000.00
	7th year	1,50,000.00

Name of the firm		M/s Boston Scientific India Pvt. Ltd., Gurgaon
	8th year	1,55,000.00
	9th year	1,60,000.00
	10th year	1,65,000.00
Evaluated Price w/o tax + CAMC (excl. GST)(Rs)		1,65,62,692.50
Position		L1

10. Award details:

The Purchase order Ref. **PKG16/ICB/TNUHP/JICA/C2/CAR-IV/TNMSC/ENGG/2020-4 dt. 01.03.2021** was placed on responsive L1 bidder, M/s. Boston Scientific India Pvt. Ltd., at a total value of **INR 1,32,49,480/- (excl. GST) for 5 Nos.**