

TAMILNADU MEDICAL SERVICES CORPORATION LIMITED

Tender no. PKG15/ICB/TNUHP/JICA/C2/CAR-III/TNMSC/ENGG/2020

Dt. 04.02.2020 for supply and installation of ***Echocardiograph with 3D TEE***

Probe and ECHO Machine under JICA

Tender inviting officer, authority, designation and address:

The General Manager (Equipment),
Tamil Nadu Medical Services Corporation Ltd.,
Egmore, Chennai – 600 008.

Date of Invitation of bids: 17.02.2020

1. Name of the Equipment: *Echocardiograph with 3D TEE Probe (Lot/Contract no.1)*

2. Make: GE Healthcare, Norway

Model: Vivid E95 Advanced Ultra-Premium 4D Cardiovascular Ultrasound System

3. Qty: 7 nos.

4. Delivery places:

Medical College Hospitals: (1 no. each)

1. Kanyakumari
2. Salem
3. Thanjavur
4. Vellore
5. Trichy
6. Thoothukudi and
7. Pudukottai

5. No. of bids received: 2 (two) only

6. Details of bidders participated with their quoted model:

| S.No. | Name and address of the firm | Equipment details |
|--------------|---|--|
| 1 | M/s. Wipro GE Healthcare Pvt. Ltd. Ramnath Towers, Plot no. 29A (SP), Thiru Vi-Ka Industrial estate, Ekkatuthangal, | Make: GE Healthcare, Norway Model: Vivid E95 Advanced Ultra-Premium 4D |

| S.No. | Name and address of the firm | Equipment details |
|--------------|--|---|
| | Guindy, Chennai – 600 032. | Cardiovascular Ultrasound System |
| 2 | M/s. Philips India Ltd., C/o. Expeditors International India Pvt. Ltd., Survey No. 523/3E2,3F,3G,3M,4A,4B,524/1B,2BM,3A2 Door no.116, Devaneri Village Road, Sholavaram Village, Chennai – 600 067. | Make: Philips, APAC/ Europe/ USA Model: EPIQ CVx System |

7. Shortlisted Bidders:

- a) M/s. Wipro GE Healthcare Pvt. Ltd.,
- b) M/s. Philips India Ltd.,

8. List of bidder whose bids was rejected and reasons: Not Applicable

9. Price details:

| Name of the firm | M/s Wipro GE Healthcare Pvt. Ltd., | M/s Philips India Ltd., |
|---|--|--|
| Echocardiogram with 3D Tee Probe (Lot/Contract no. 1) | Make: GE Healthcare, Norway Model: Vivid E95 Advanced Ultra-Premium 4D Cardiovascular Ultrasound System | Make: Philips, Netherlands Model: EPIQ CVx System |
| a) Echocardiogram with 3D TEE probe - Imported Supply items | | NA |
| Qty | 7 | 7 |
| Unit price of equipment w/o Custom Duty (USD) | 88,000 | NA |
| Unit price of equipment w/o tax (Rs) [1USD: INR 73.4737 as on 11.09.2020, (i.e)7 days prior to Technical bid opening (18.09.2020)] | 64,65,685.60 | 70,40,000.00 |

| Name of the firm | | | M/s Wipro GE Healthcare Pvt. Ltd., | M/s Philips India Ltd., |
|---|------------------|-----|------------------------------------|-------------------------|
| Total price w/o tax (Rs) (A) | | | 4,52,59,799.20 | 4,92,80,000.00 |
| | Unit price (INR) | Qty | Total price (INR) | NA |
| b) Echocardiogram with 3D TEE probe - Indigenous Supply items (B) | 90,000 | 7 | 6,30,000.00 | NA |
| Total price of equipment w/o Tax (Rs) (A+B) | | | 4,58,89,799.20 | 4,92,80,000.00 |
| CAMC (Rs) (excl. GST) | 4th year | | 6,90,000.00 | 7,36,155.00 |
| | 5th year | | 7,00,350.00 | 7,72,155.00 |
| | 6th year | | 7,35,368.00 | 8,09,955.00 |
| | 7th year | | 7,67,136.00 | 8,49,645.00 |
| | 8th year | | 8,05,743.00 | 8,91,320.00 |
| | 9th year | | 8,46,280.00 | 9,35,078.00 |
| | 10th year | | 8,85,844.00 | 9,81,024.00 |
| Final Evaluated Price w/o tax + CAMC (excl. GST) | | | 6,98,05,996.81 | 7,55,59,840.19 |
| Position | | | L1 | L2 |

10. Award details:

The Purchase order Ref. **PKG15/ICB/TNUHP/JICA/C2/CAR-III/TNMSC/ENGG/2020-1 dt. 01.03.2021** was placed on responsive L1 bidder, M/s. Wipro GE Healthcare Pvt. Ltd., at a total value of **INR 4,58,89,799.20 (excl. GST) for 7 Nos.**

1. Name of the Equipment: *Echocardiograph (Lot/Contract no.2)*

2. Make: Philips, Netherlands

Model: EPIQ CVx System

3. Qty: 4 nos.

4. Delivery places:

District Headquarters Hospitals: (1 no. each)

1. Cuddalore
2. Dindigul
3. Erode and
4. Krishnagiri

5. No. of bids received: 2 (two) only

6. Details of bidders participated with their quoted model:

| S.No. | Name and address of the firm | Equipment details |
|--------------|---|--|
| 1 | M/s. Wipro GE Healthcare Pvt. Ltd. Ramnath Towers, Plot no. 29A (SP), Thiru Vi-Ka Industrial estate, Ekkatuthangal, Guindy, Chennai – 600 032. | Make: GE Healthcare, Norway Model: Vivid E95 Advanced Ultra-Premium 4D Cardiovascular Ultrasound System |
| 2 | M/s. Philips India Ltd., Sunny Side, Block C, 3 rd Floor, No.8/17, 2 nd street, Shafee Mohammed Road, Off Greams Road, Chennai – 600 006. | Make: Philips, Netherlands Model: EPIQ CVx System |

7. Shortlisted Bidders:

- a) M/s. Wipro GE Healthcare Pvt. Ltd.,
- b) M/s. Philips India Ltd.,

8. List of bidder whose bids was rejected and reasons: Not Applicable

9. Price details:

| Name of the firm | | M/s Philips India Ltd., | M/s Wipro GE Healthcare Pvt. Ltd., |
|--|-----------------|--|--|
| Echocardiogram (Lot/Contract no.2) | | Make: Philips, Netherlands Model: EPIQ CVx System | Make: GE Healthcare, Norway Model: Vivid E95 Advanced Ultra-Premium 4D Cardiovascular Ultrasound System |
| | | a) Echocardiogram - Imported Supply items | |
| Qty | | 4 | 4 |
| Unit price of equipment w/o Custom Duty (USD) | | NA | 75,000 |
| Unit price of equipment w/o tax (Rs) <i>[1USD: INR 73.4737 as on 11.09.2020 (i.e)7 days prior to Technical bid opening (18.09.2020)]</i> | | 47,75,000.00 | 55,10,527.50 |
| Total price w/o tax (Rs) (A) | | 1,91,00,000.00 | 2,20,42,110.00 |
| Cost of Indigenous Supply (INR) (B) | | b) Echocardiogram - Indigenous Supply items | |
| | | NA | Unit rate: INR 90,000 |
| | | NA | Qty: 4 nos. |
| | | NA | 3,60,000 |
| Total price w/o tax (Rs) (A)+(B) | | 1,91,00,000.00 | 2,24,02,110.00 |
| CAMC (Rs) (excl. GST) | 4th year | 4,33,274.00 | 5,10,000.00 |
| | 5th year | 4,53,774.00 | 5,35,500.00 |
| | 6th year | 4,75,299.00 | 5,62,275.00 |
| | 7th year | 4,97,900.00 | 5,90,389.00 |
| | 8th year | 5,21,632.00 | 6,19,908.00 |
| | 9th year | 5,46,549.00 | 6,50,904.00 |

| | | |
|---|--------------------------------|---|
| Name of the firm | M/s Philips India Ltd., | M/s Wipro GE Healthcare Pvt. Ltd., |
| 10th year | 5,72,713.00 | 6,83,449.00 |
| Final Evaluated Price w/o tax + CAMC (excl. GST) (A+B+C) | 2,79,02,645.89 | 3,28,34,896.42 |
| Position | L1 | L2 |

10. Award details:

The Purchase order Ref. **PKG15/ICB/TNUHP/JICA/C2/CAR-III/TNMSC/ENGG/2020-2 dt. 01.03.2021** was placed on responsive L1 bidder, M/s. Philips India Ltd., at a total value of **INR 1,91,00,000/- (excl. GST) for 4 Nos.**

Amendment was issued to the above mentioned Purchase order on 01.04.2021, with revising the addressee and Country of origin of OEM, as indicated below:

| Sl. No | Description | Instead of | Read as |
|---------------|--------------------|---|---|
| 1 | Page 1 | To M/s. Philips India Ltd., Sunny Side, Block C, 3 rd Floor, No.8/17, 2 nd street, Shafee Mohammed Road, Off Greams Road, Chennai – 600 006. | To M/s. Philips India Ltd., C/o. Expeditors International India Pvt. Ltd., Survey No. 523/3E2,3F,3G,3M,4A,4B,524/1B,2BM,3A2 Door no.116, Devaneri Village Road, Sholavaram Village, Chennai – 600 067. |
| 2 | Page 2 | Brief Description Make: Philips, Netherlands Model: EPIQ CVx System | Brief Description Make: Philips, APAC/ Europe/ USA Model: EPIQ CVx System |

| Sl. No | Description | Instead of | Read as |
|--------|--------------|---|---|
| 3 | Page 9 to 12 | <p>TECHNICAL SPECIFICATIONS OF ECHO MACHINE</p> <p>Make: Philips, <i>Netherlands</i></p> <p>Model: EPIQ CVx System</p> | <p>TECHNICAL SPECIFICATIONS OF ECHO MACHINE</p> <p>Make: Philips, <i>APAC/ Europe/ USA</i></p> <p>Model: EPIQ CVx System</p> |