

TAMILNADU MEDICAL SERVICES CORPORATION LIMITED

Tender no. PKG39/LCB/TNUHP/TNMSC/ENGG/2019, DT: 25.10.2019

for supply and installation of **Holmium Laser under JICA**

Tender inviting officer, authority, designation and address:

The General Manager (Equipment),
Tamil Nadu Medical Services Corporation Ltd.,
Egmore, Chennai – 600 008.

Date of Invitation of bids: 11.11.2019

1. Name of the Equipment: *Holmium Laser (Sch.no.1)*

2. Make: LISA Laser, USA
Model: *Sphinx Jr (30W)*

3. Qty: 12 nos.

4. Delivery places:

Medical College Hospitals:

- (1 no. each)
1. Nagercoil
 2. Thanjavur
 3. Trichy
 4. Pudukottai
 5. Vellore
 6. Thoothukudi
 7. Salem
 8. Tirunelveli

District Headquarters Hospital:

- (1 no. each)
1. Erode
 2. Krishnagiri
 3. Cuddalore
 4. Dindigul

5. No. of bids received: 5 (five) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Equipment Details
1	M/s Omkara Medtech Pvt. Ltd., 102, City Centre, Opp. Shukan Mall, Science City Road, Sola, Ahmedabad, Gujarat – 380 060.	Make: <i>Jena Surgical</i> Model: <i>Multipulse Ho (35W)</i>

S.No.	Name and address of the firm	Equipment Details
2	M/s. Medimart Medical Systems, Old No.4, New No.7, 6 th Cross Street, Indira Nagar, Adyar, Chennai – 600 020.	Make: <i>Quanta System Q1</i> Model: <i>Litho (30-35W)</i>
3	M/s. Healthware Private Limited, Serene Towers, 4 th Floor, 8-2-623/A, Road No.10, Banjara Hills, Hyderabad – 500 034.	Make: <i>LISA Laser</i> Model: <i>Sphinx Jr (30W)</i>
4	M/s. St. Luke Med Devices Pvt. Ltd., "ISHI LAND" #18, Tagore Nagar, 1 st Street, Ayanavaram, Chennai – 600 023.	Make: <i>Lumenis</i> Model: <i>Pulse 30H</i>
5	M/s. Ideal Surgical Company, Old no. 840/1/2, Anna Salai, Opp. Anna Statue Chennai – 600 002.	<i>Bid not considered for evaluation as the Bid Security provided by them during technical bids opening was found to be Rs.3,40,000/- only, instead of Rs.3,60,000/- , the actual bid security as per the tender document. Hence, as per the terms and conditions mentioned in tender document,</i> <i>Instruction to Bidders (Section II), Bid Security (Clause no.13) "Any bid not secured in accordance with ITB Clauses 13.1 and 13.3 will be rejected by the Purchaser as non-responsive".</i>

7. Shortlisted Bidders:

- a) M/s. Medimart Medical Systems,
- b) M/s. Healthware Private Limited
- c) M/s. St. Luke Med Devices Pvt. Ltd.,

8. List of bidders whose bids were rejected and reasons:

M/s Omkara Medtech Pvt. Ltd., The bidder did not meet the following commercial points:-

- a) The annual sales turnover for the bidder should be **Rs.360 lakhs** in any one of the last three years (2016-2017 to 2018-2019), but the details furnished by the bidder is as below:

2016-17: **0.26 lakhs**
2017-18: **5.16 lakhs**
2018-19: **8.03 lakhs.**

- b) The cash/ credit limit of at **Rs.90.00 lakhs** with their bankers exclusively for this contract and a certificate for the above shall be furnished by the bankers. Bidder furnished Letter dt 18.12.2019 from ICICI Bank stating cash credit limit as **Rs.56.64 lakhs.**

9. Price details:

Name of the firm	M/s. Healthware Private Limited	M/s. Medimart Medical Systems	M/s. St. Luke Med Devices Pvt. Ltd.,
Qty	12	12	12
Unit price w/o tax (INR)	21,00,000	19,50,000	53,30,000
Total price w/o tax (INR)	2,52,00,000	2,34,00,000	6,39,60,000
Total with Tax (INR)	2,82,24,000	2,62,08,000	7,16,35,200
CAMC (INR)			
4th year	1,00,000	1,36,500	1,59,900

Name of the firm	M/s. Healthware Private Limited	M/s. Medimart Medical Systems	M/s. St. Luke Med Devices Pvt. Ltd.,
5th year	1,00,000	1,36,500	1,59,900
6th year	1,00,000	1,36,500	1,59,900
7th year	1,00,000	1,36,500	1,59,900
8th year	1,00,000	1,36,500	1,59,900
9th year	1,00,000	1,36,500	1,59,900
10th year	1,00,000	1,36,500	1,59,900
Evaluated price with CAMC at NPV rate of 8% per annum for 12 nos.(INR)	3,45,43,891	3,48,34,651	8,17,40,706
Position	L1	L2	L3

a) Final offer provided by the responsive L1 bidder after negotiations:

(i) Equipment unit rate: INR **19,24,000/-**(excl. GST)

(ii) **CAMC rate per unit for 7 Years after 3 years warranty (excl. GST):**

4th year to 10th year: INR 94,000/- per unit per year

10. Award details:

The Purchase order **Ref. PKG39/LCB/TNUHP/TNMSC/ENGG/2019 dt. 23.04.2020** was placed on responsive L1 bidder, M/s. Healthware Private Limited, at a total value of **INR 2,58,58,560/- (incl. GST) for 12 Nos.**