

TAMILNADU MEDICAL SERVICES CORPORATION LIMITED

Tender no. PKG37/LCB/TNUHP/TNMSC/ENGG/2019 Dt.25.10.19

for Supply and Installation of Supply and Installation of **Flexible Ureteroscope, PCNL scope, Pneumatic Lithoclast, Renal Vascular Instrument Set, Resectoscope and Semi Rigid Ureteroscope** for Medical College Hospitals and District Head Quarters Hospital at Various Districts of Tamilnadu **under JICA**

Tender inviting officer, authority, designation and address:

The General Manager (Equipment),
Tamil Nadu Medical Services Corporation Ltd.,
Egmore, Chennai – 600 008.

Date of Invitation of bids: 11.11.2019

Schedule 1:

1. Name of the Equipment: *Flexible Ureteroscope*

2. Make: Olympus

Model: URF – P7R

3. Qty: 12 nos.

4. Delivery places:

Medical College Hospitals:

(1 no. each)

1. Kanyakumari
2. Salem
3. Thanjavur
4. Trichy
5. Vellore
6. Tirunelveli
7. Thoothukudi
8. Pudukottai

District Headquarters Hospitals:

(1 no. each)

1. Erode
2. Krishnagiri
3. Cuddalore
4. Dindigul

5. No. of bids received: 2 (Two) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Make/ Model quoted
1	M/s. Indian Orthocare Surgicals, Old No.4, New No.7, 91st street, Ashok Nagar, Chennai – 600 083.	Make: RZ Medizintechnik
2	M/s. Olympus Medical Systems India Pvt. Ltd. Ground Floor, Tower-C, SAS Tower, The Medicity Complex, Sector-38, Gurugram 122001, Haryana, India	Make: Olympus Model: URF – P7R

7. Shortlisted Bidder: M/s. Olympus Medical Systems India Pvt. Ltd.

8. List of bidders whose bids were rejected and reasons:

a. M/s. Indian Orthocare Surgicals

Reasons:

Technical Terms:

Demo not shown on the scheduled day

Commercial terms:

- a) Performance statement and affidavit not furnished for Sch. No.2 and 5
- b) 2.Manufacturing Capacity not furnished

9. Price details:

Name of the firm		M/s. Olympus Medical Systems India Pvt. Ltd.
		Price as quoted
Qty		12
Unit price w/o tax (Rs)		5,00,065.00
Total price w/o tax (Rs)		60,00,780.00
Total with 12% Tax (Rs)		67,27,068.00
CAMC (Rs.)	4th year	31,863.00
	5th year	31,863.00
	6th year	31,863.00
	7th year	31,863.00
	8th year	31,863.00
	9th year	31,863.00
	10th year	31,863.00
Evaluated Price with tax + CAMC with GST@18% (Rs)		87,40,774.93
Position		L1

a) Final offered by the responsive L1 bidder after negotiations:

- (i) Equipment Cost: No Discount offered
- (ii) CAMC rate: No Discount offered

10. Award details:

The Purchase order **Ref. PKG37/LCB/TNUHP/TNMSC/ENGG/2019-1 dt. 29.07.2020** was placed on responsive L1 bidder, M/s. Olympus Medical Systems India Pvt. Ltd., at a total value of **INR 67,27,068.00 (incl. GST) for 12 Nos.**

Schedule 2:

1. Name of the Equipment: PCNL Scope

2. Make/Model: Olympus / WA29060A, WA33036A, A0461

3. Qty: 5 nos.

4. Delivery places:

Medical College Hospitals:

(1 no. each)

1. Kanyakumari
2. Salem
3. Thanjavur
4. Trichy
5. Tirunelveli

5. No. of bids received: 3 (Three) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Make/ Model quoted
1	M/s. Indian Orthocare Surgicals, Old No.4, New No.7, 91st street, Ashok Nagar, Chennai – 600 083.	Make: RZ Medizintechnik
2	M/s. Olympus Medical Systems India Pvt. Ltd. Ground Floor, Tower-C, SAS Tower, The Medicity Complex, Sector-38, Gurugram 122001, Haryana, India	Make: Olympus Model: WA29060A, WA33036A, A0461
3	M/s. Vishal Surgical Equipment Co. Pvt. Ltd. 'Melaram Complex' 23, Wallers Road, Chennai - 600002	Make: Karl Storz

7. Shortlisted Bidders:

- a) M/s. Olympus Medical Systems India Pvt. Ltd.
- b) M/s. Vishal Surgical Equipment Co. Pvt. Ltd.

8. List of bidders whose bids were rejected and reasons:

a. M/s. Indian Orthocare Surgicals,

Reasons:

Technical Terms:

Demo not shown on the scheduled day

Commercial terms:

- a) Performance statement and affidavit not furnished for Sch. No.2 and 5
- b) 2.Manufacturing Capacity not furnished

9. Price details:

Name of the firm		M/s. Olympus Medical Systems India Pvt. Ltd. Make: Olympus	M/s. Vishal Surgical Equipment Co. Pvt. Ltd. Make: Karl Storz
		Price as quoted	Price as quoted
Qty		5	5
Unit price w/o tax (Rs)		5,92,260.00	8,06,950.00
Total price w/o tax (Rs)		29,61,300.00	40,34,750.00
Total with 12% Tax (Rs)		33,25,680.00	45,18,920.00
CAMC (Rs.)	4th year	10,536.00	40,350.00
	5th year	10,536.00	44,380.00
	6th year	10,536.00	48,420.00
	7th year	10,536.00	52,450.00
	8th year	10,536.00	56,490.00
	9th year	10,536.00	60,520.00
	10th year	10,536.00	64,560.00
Evaluated Price with tax + CAMC with GST@18% (Rs)		36,03,123.22	58,67,599.63
Position		L1	L2

a) Final offered by the responsive L1 bidder after negotiations:

- (i) Equipment Cost: No Discount offered
- (ii) CAMC rate: No Discount offered

10. Award details:

The Purchase order **Ref. PKG37/LCB/TNUHP/TNMSC/ENGG/2019-4 dt. 25.09.2020** was placed on responsive L1 bidder, M/s. Olympus Medical Systems India Pvt. Ltd., at a total value of **INR 33,25,680.00 (incl. GST) for 5 Nos.**

Schedule 3:

1. Name of the Equipment: *Pneumatic Lithoclast*

2. Make/Model: Electro Medical Systems / Swiss Lithoclast Master

3. Qty: 8 nos.

4. Delivery places:

Medical College Hospitals:

(1 no. each)

- 1. Kanyakumari
- 2. Salem

3. Thanjavur
4. Trichy - 2 Nos.
5. Tirunelveli
6. Thoothukudi
7. Pudukottai

5. No. of bids received: 1 (One) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Make/ Model quoted
1	M/s. Healthware Private Limited, Serene Towers, 4th Floor, 8-2-623/A, Road No.10, Banjara Hills, Hyderabad - 500 034.	Make: Electro Medical Systems Model: Swiss Lithoclast Master

7. Shortlisted Bidder: M/s. Healthware Private Limited,

8. List of bidders whose bids were rejected and reasons: Nil

9. Price details:

Name of the firm		M/s. Healthware Private Limited (Make: Electro Medical Systems Model: Swiss Lithoclast Master)
		Price as quoted
Qty		8
Unit price w/o tax (Rs)		28,50,000.00
Total price w/o tax (Rs)		2,28,00,000.00
Total with 12% Tax (Rs)		2,55,36,000.00
CAMC (Rs.)	4th year	1,71,000.00
	5th year	1,79,550.00
	6th year	1,88,530.00
	7th year	1,97,960.00
	8th year	2,07,860.00
	9th year	2,18,250.00
	10th year	2,29,160.00
Evaluated Price with tax + CAMC with GST@18% (Rs)		3,37,91,547.31
Position		L1

a) Final offered by the responsive L1 bidder after negotiations:

- (i) Equipment Cost: No Discount offered
- (ii) CAMC rate: No Discount offered

10. Award details:

The Purchase order **Ref. PKG37/LCB/TNUHP/TNMSC/ENGG/2019-2 dt. 29.07.2020** was placed on responsive L1 bidder, M/s. Healthware Private Limited, at a total value of **INR 2,55,36,000.00 (incl. GST) for 8 Nos.**

Schedule 4:

1. Name of the Equipment: *Renal Vascular Instrument set*

2. Make/Model: KLS Martin

3. Qty: 6 nos.

4. Delivery places:

Medical College Hospitals:

(1 no. each)

- 1. Kanyakumari
- 2. Salem
- 3. Thanjavur
- 4. Trichy
- 5. Tirunelveli
- 6. Thoothukudi

5. No. of bids received: 4 (four) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Make/ Model quoted
1	M/s. BHN Surgicals Pvt. Ltd., No.10, Links Plaza, Dr. RadhaKrishnan Nagar, Poonamallee High Road, Arumbakkam, Chennai – 600 106.	Make: BHN Surgicals
2	M/s. Vishal Surgical Equipment Co. Pvt. Ltd. 'Melaram Complex' 23, Wallers Road, Chennai - 600002	Make: KLS Martin
3	M/s. Phoenix Medicos No.18, 11 th Street, Balaji Nagar, Anakaputhur, Chennai - 600070	Make: Rebstock
4	M/s. MM Corporation, B-2, Ganga Yamuna Flats, New No.12,Pookara Street, Vadapalani, Chennai – 600 026.	Make: B Braun

7. Shortlisted Bidders:

- a) M/s. Vishal Surgical Equipment Co. Pvt. Ltd.
- b) M/s. MM Corporation,

8. List of bidders whose bids were rejected and reasons:**a. M/s. BHN Surgicals Pvt. Ltd.,****Reason:**

Demo not shown on the scheduled day

b. M/s. Phoenix Medicos**Reasons:****Technical terms:**

Demo not shown on the scheduled day

Commercial Terms:

- a) Balance Sheets not furnished
- b) Insufficient Cash/credit limit

9. Price details:

Name of the firm	M/s. Vishal Surgical Equipment Co. Pvt. Ltd.	M/s. MM Corporation
	Price as quoted	Price as quoted
Qty	6	6
Unit price w/o tax (Rs)	2,53,800.00	7,76,801.00
Total price w/o tax (Rs)	15,22,800.00	46,60,806.00
Total with Tax (Rs)	17,05,536.00	52,20,102.72
Position	L1	L2

a) Final offered by the responsive L1 bidder after negotiations:

- (i) Equipment Cost: Rs.2,51,262.00
- (ii) CAMC rate: Not applicable

10. Award details:

The Purchase order **Ref. PKG37/LCB/TNUHP/TNMSC/ENGG/2019-3 dt. 29.07.2020** was placed on responsive L1 bidder, M/s. Vishal Surgical Equipment Co. Pvt. Ltd., at a total value of **INR 16,88,480.64 (incl. GST) for 6 Nos.**

Schedule 5:

1. Name of the Equipment: Resectoscope

2. Make/Model: Olympus / WA2T400A, WA2T412A, WA2T430A, A0460

3. Qty: 12 nos.

4. Delivery places:

Medical College Hospitals:

(1 no. each)

1. Kanyakumari
2. Salem
3. Thanjavur
4. Trichy
5. Vellore
6. Tirunelveli
7. Thoothukudi
8. Pudukottai

District Headquarters Hospitals:

(1 no. each)

1. Erode
2. Krishnagiri
3. Cuddalore
4. Dindigul

5. No. of bids received: 3 (Three) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Make/ Model quoted
1	M/s. Indian Orthocare Surgicals, Old No.4, New No.7, 91st street, Ashok Nagar, Chennai – 600 083.	Make: RZ Medizintechnik
2	M/s. Olympus Medical Systems India Pvt. Ltd. Ground Floor, Tower-C, SAS Tower, The Medicity Complex, Sector-38, Gurugram 122001, Haryana, India	Make: Olympus Model: WA2T400A, WA2T412A, WA2T430A, A0460
3	M/s. Vishal Surgical Equipment Co. Pvt. Ltd. 'Melaram Complex' 23, Wallers Road, Chennai - 600002	Make: Karl Storz

7. Shortlisted Bidder: M/s. Vishal Surgical Equipment Co. Pvt. Ltd.

8. List of bidders whose bids were rejected and reasons:

a. M/s. Indian Orthocare Surgicals

Reasons:

Technical Terms: Demo not shown on the scheduled day

Commercial terms:

- a) Performance statement and affidavit not furnished for Sch. No.2 and 5
- b) Manufacturing Capacity not furnished

b. M/s. Olympus Medical Systems India Pvt. Ltd.

Reasons:

During demo it was observed that – Enlarged view through telescope is deteriorating during prolonged use in surgery and gives a blurred vision. Dots develop in lens during stone fragmentation.

9. Price details:

Name of the firm		M/s. Vishal Surgical Equipment Co. Pvt. Ltd. Make: Karl Storz
		Price as quoted
Qty		12
Unit price w/o tax (Rs)		15,57,180.00
Total price w/o tax (Rs)		1,86,86,160.00
Total with 12% Tax (Rs)		2,09,28,499.20
CAMC (Rs.)	4th year	77,860.00
	5th year	85,640.00
	6th year	93,430.00
	7th year	1,01,220.00
	8th year	1,09,000.00
	9th year	1,16,790.00
	10th year	1,24,570.00
Evaluated Price with tax + CAMC with GST@18% (Rs)		2,71,74,460.71
Position		L1

a) Final offered by the responsive L1 bidder after negotiations:

(i) Equipment Cost: Rs. 15,41,608.20

(ii) CAMC Cost: No discount offered

10. Award details:

The Purchase order **Ref. PKG37/LCB/TNUHP/TNMSC/ENGG/2019-5 dt. 25.09.2020** was placed on responsive L1 bidder, M/s. Vishal Surgical Equipment Co. Pvt. Ltd., at a total value of **INR 2,07,19,214.21 (incl. GST) for 12 Nos.**

Schedule 6:

1. Name of the Equipment: *Semi Rigid Ureteroscope*

2. Make/Model: Olympus / WA29060A, WA29041A, WA29062A, A0460

3. Qty: 11 nos.

4. Delivery places:

Medical College Hospitals:

(1 no. each)

1. Kanyakumari
2. Salem
3. Thanjavur
4. Trichy
5. Tirunelveli
6. Thoothukudi
7. Pudukottai

District Headquarters Hospitals:

(1 no. each)

1. Erode
2. Krishnagiri
3. Cuddalore
4. Dindigul

5. No. of bids received: 3 (Two) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Make/ Model quoted
1	M/s. Indian Orthocare Surgicals, Old No.4, New No.7, 91st street, Ashok Nagar, Chennai – 600 083.	Make: RZ Medizintechnik
2	M/s. Olympus Medical Systems India Pvt. Ltd. Ground Floor, Tower-C, SAS Tower, The Medicity Complex, Sector-38, Gurugram 122001, Haryana, India	Make: Olympus Model: WA29060A, WA29041A, WA29062A, A0460
3	M/s. Vishal Surgical Equipment Co. Pvt. Ltd. 'Melaram Complex' 23, Wallers Road, Chennai - 600002	Make: Karl Storz

7. Shortlisted Bidders:

- a) M/s. Olympus Medical Systems India Pvt. Ltd.
- b) M/s. Vishal Surgical Equipment Co. Pvt. Ltd.

8. List of bidders whose bids were rejected and reasons:

a. M/s. Indian Orthocare Surgicals

Reasons:

Technical Terms:

Demo not shown on the scheduled day

Commercial terms:

- a) Performance statement and affidavit not furnished for Sch. No.2 and 5
- b) 2.Manufacturing Capacity not furnished

9. Price details:

Name of the firm		M/s. Olympus Medical Systems India Pvt. Ltd.	M/s. Vishal Surgical Equipment Co. Pvt. Ltd.	M/s. Vishal Surgical Equipment Co. Pvt. Ltd.
		Make: Olympus	Make: Karl Storz Option 1	Make: Karl Storz Option 2 (With additional accessories)
Qty		11	11	11
Unit price w/o tax (Rs)		8,46,590.00	7,92,780.00	9,67,890.00
Total price w/o tax (Rs)		93,12,490.00	87,20,580.00	1,06,46,790.00
Total with 12% Tax (Rs)		1,03,11,807.00	97,67,049.00	1,19,24,404.00
CAMC (Rs.)	4th year	25,614.00	39,640.00	48,390.00
	5th year	25,614.00	43,600.00	53,230.00
	6th year	25,614.00	47,570.00	58,070.00
	7th year	25,614.00	51,530.00	62,910.00
	8th year	25,614.00	55,490.00	67,750.00
	9th year	25,614.00	59,460.00	72,590.00
	10th year	25,614.00	63,420.00	77,430.00
Evaluated Price with tax + CAMC with GST@18% (Rs)		1,17,95,685.85	1,26,81,948.29	1,54,83,016.53
Position		L1	L2	L3

a) Final offered by the responsive L1 bidder after negotiations:

- (i) Equipment Cost: No Discount offered
- (ii) CAMC rate: No Discount offered

10. Award details:

The Purchase order **Ref. PKG37/LCB/TNUHP/TNMSC/ENGG/2019-4 dt. 25.09.2020** was placed on responsive L1 bidder, M/s. Olympus Medical Systems India Pvt. Ltd., at a total value of **INR 1,03,11,807.00 (incl. GST) for 11 Nos.**
