

TAMILNADU MEDICAL SERVICES CORPORATION LIMITED

Tender no. PKG32/LCB/TNUHP/TNMSC/ENGG/2019 Dt.25.10.19

For Supply and Installation of **Slit Lamp with Applanation Tonometer with Video, Fundus Fluorescein Angiography Machine, Field Analyzer and Simulator Retina Module** for Medical College Hospitals and District Headquarters Hospitals at various districts of Tamilnadu **under JICA**

Tender inviting officer, authority, designation and address:

The General Manager (Equipment),
Tamil Nadu Medical Services Corporation Ltd.,
Egmore, Chennai – 600 008.

Date of Invitation of bids: 06.11.2019

Schedule1:

1. Name of the Equipment : *Slit Lamp with Applanation tonometer with Video*

2. Make/Model: Appasamy / SL-CAM ICM-7

3. Qty: 4 nos.

4. Delivery places:

Medical College Hospitals:

(1 no. each)

1. Salem
2. Thanjavur
3. Tirunelveli
4. Thoothukudi

5. No. of bids received: 4 (Four) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Make/ Model quoted
1	M/s. Carl Zeiss India(Bangalore) Pvt. Ltd. Plot No.3, Jigani Link Road, Bommasandra Industrial Area, Bangalore - 560099	Model: SL 220 5X with SL CAM 5.0 Make: Carl Zeiss
2	M/s. Appasamy Associates Private Limited 20, SBI Officer's Colony, 1 st Street, Arumbakkam, Chennai- 600106	Model: SL-CAM ICM-7 Make: Appasamy
3	M/s. Ophtho Equip Inc No. 104, Samruddhi Complex, Opp.Sakar III, Navrangpura, Ahmedabad - 380014	Model: LS-5, SK-R Make: SK MEd
4	M/s. Tarun Enterprises 8/8, Stratchy Road, Near Ram Mandir, Civil Lines, Allahabad, Uttar Pradesh - 211001	Model: LS-i5 Make: Optitech

7. Shortlisted Bidders:

- a) M/s. Carl Zeiss India (Bangalore) Pvt. Ltd.
- b) M/s. Appasamy Associates Private Limited

8. List of bidders whose bids were rejected and reasons:**a. M/s. Ophtho Equip Inc****Reasons:**

Technical terms: Was not present for the demo.

Commercial terms: Copies of Balance sheets, Performance statement, Manufacturing capacity, cash credit limit, Affidavit conforming performance statement not submitted and signed bid document not submitted.

b. M/s. Tarun Enterprises**Reasons:**

Applanation Tonometer Parallel/ convergent tube with inbuilt fixation light – Not shown during demo.

9. Price details:

Name of the firm		M/s. Appasamy Associates Private Limited, Chennai	M/s. Carl Zeiss India(Bangalore) Pvt. Ltd., Bangalore
Qty		4	4
Unit price w/o tax (Rs)		4,83,000.00	13,72,000.00
Total price w/o tax (Rs)		19,32,000.00	54,88,000.00
Total with 12% Tax	(Rs)	21,63,840.00	61,46,560.00
CAMC (Rs.)	4th year	15,000.00	60,000.00
	5th year	15,000.00	63,000.00
	6th year	15,000.00	66,150.00
	7th year	15,000.00	69,457.00
	8th year	15,000.00	72,930.00
	9th year	15,000.00	76,576.00
	10th year	15,000.00	80,404.00
Evaluated Price with tax + CAMC with GST@18% (Rs)		24,79,834.56	75,94,867.12
Position		L1	L2

a) Final offered by the responsive L1 bidder after negotiations:

- (i) Equipment Cost: Rs. 4,75,000.00

(ii) CAMC rate: No Discount offered

10. Award details:

The Purchase order **Ref. PKG32/LCB/TNUHP/TNMSC/ENGG/2019-1 dt. 23.07.2020** was placed on responsive L1 bidder, M/s. Appasamy Associates Private Limited, at a total value of **INR 21,28,000.00 (incl. GST) for 4 Nos.**

Schedule 2:

1. Name of the Equipment: *Fundus Fluorescein Angiography Machine*

2. Make/Model: Cannon / CX-1

3. Qty: 5 nos.

4. Delivery places:

Medical College Hospitals:

(1 no. each)

1. Salem
2. Trichy
3. Tirunelveli
4. Vellore
5. Pudukottai

5. No. of bids received: 2 (Two) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Make/ Model quoted
1	M/s. Appasamy Associates Private Limited 20, SBI Officer's Colony, 1 st Street, Arumbakkam, Chennai- 600106	Model: CX-1 Make: Cannon
2	M/s. Mehra Eyetech Pvt. Ltd. No.22, Main Road, Sakthi Nagar, Puducherry- 605013	Model: TRC-50DX Make: Topcon

7. Shortlisted Bidders:

- a) M/s. Mehra Eyetech Pvt. Ltd.
- b) M/s. Appasamy Associates Private Limited

8. List of bidders whose bids were rejected and reasons: Nil

9. Price details:

Name of the firm		M/s. Appasamy Associates Private Limited, Chennai	M/s. Mehra Eyetech Pvt. Ltd., Puducherry
		Price as quoted	Price as quoted
Qty		5	5
Unit price w/o tax (Rs)		19,00,000.00	18,30,357.00
Total price w/o tax (Rs)		95,00,000.00	91,51,785.00
Total with 12% Tax	(Rs)	1,06,40,000.00	1,02,49,999.20
CAMC (Rs.)	4th year	25,000.00	41,000.00
	5th year	25,000.00	51,250.00
	6th year	25,000.00	61,500.00
	7th year	25,000.00	71,750.00
	8th year	25,000.00	82,000.00
	9th year	25,000.00	92,250.00
	10th year	25,000.00	1,02,500.00
Evaluated Price with tax + CAMC with GST@18% (Rs)		1,12,98,322.00	1,20,56,683.78
Position		L1	L2

a) Final offered by the responsive L1 bidder after negotiations:

- (i) Equipment Cost: Rs. 18,30,000.00
- (ii) CAMC rate: No Discount offered

10. Award details:

The Purchase order **Ref. PKG32/LCB/TNUHP/TNMSC/ENGG/2019-1 dt. 23.07.2020** was placed on responsive L1 bidder, M/s. Appasamy Associates Private Limited, at a total value of **INR 1,02,48,000.00 (incl. GST) for 5 Nos.**

Schedule 3:

1. Name of the Equipment: *Field Analyzer*

2. Make/Model: Carl Zeiss / HFA3 860

3. Qty: 2 nos.

4. Delivery places:

Medical College Hospitals:

(1 no. each)

1. Thanjavur

2. Trichy

5. No. of bids received: 3 (three) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Make/ Model quoted
1	M/s. Carl Zeiss India(Bangalore) Pvt. Ltd. Plot No.3, Jigani Link Road, Bommasandra Industrial Area, Bangalore - 560099	Model: HFA3 860 Make: Carl Zeiss
2	M/s. Appasamy Associates Private Limited 20, SBI Officer's Colony, 1 st Street, Arumbakkam, Chennai- 600106	Model: Glaufield Lite AP901 CTS Swap Make: Appasamy
3	M/s. Ophtho Equip Inc No. 104, Samruddhi Complex, Opp.Sakar III, Navrangpura, Ahmedabad - 380014	Model: SK-850A-E Make: SK-Med

7. Shortlisted Bidder: M/s. Carl Zeiss India (Bangalore) Pvt. Ltd.,

8. List of bidders whose bids were rejected and reasons:

a. M/s. Appasamy Associates Private Limited

Reasons:

During demo the following were found to be not complying with the tender specification:

1. Fixation control Heijl-Krakau blind spot monitor, Video eye monitor, Gaze tracking, Head tracking, Vertex monitoring.
2. Software features Single Field Analysis (SFA), Glaucoma Hemifield Test (GHT), Visual Field Index (VFI), Guided Progression Analysis (GPA), Mixed GPA, Serial field overview, Networking, FORUM Connectivity, DICOM Connectivity.
3. Data storage, retrieval and analysis Hard drive 500 GB.
Dimensions Height 17" (43 cm) 17" (43 cm) 23" (58 cm) Width 10" (25 cm) 12.2" (31 cm) 20" (51 cm) approx.

b. M/s. Ophtho Equip Inc

Reasons:

Technical terms: Was not present for the demo.

Commercial terms: Copies of Balance sheets, Performance statement, Manufacturing capacity, cash credit limit, Affidavit conforming performance statement not submitted and signed bid document not submitted.

9. Price details:

Name of the firm	M/s. Carl Zeiss India(Bangalore) Pvt. Ltd., Bangalore
Qty	2
Unit price w/o tax (Rs)	29,75,000.00
Total price w/o tax (Rs)	59,50,000.00

Total with 12% Tax (Rs)		66,64,000.00
CAMC (Rs.)	4th year	1,10,000.00
	5th year	1,15,500.00
	6th year	1,21,275.00
	7th year	1,27,338.00
	8th year	1,33,705.00
	9th year	1,40,390.00
	10th year	1,47,409.00
Evaluated Price with tax + CAMC with GST@18% (Rs)		79,91,617.92
Position		L1

a) Final offered by the responsive L1 bidder after negotiations:

- (i) Equipment Cost: Rs. 28,85,750.00
- (ii) CAMC rate: No Discount offered

10. Award details:

The Purchase order **Ref. PKG32/LCB/TNUHP/TNMSC/ENGG/2019-2 dt. 25.09.2020** was placed on responsive L1 bidder, M/s. Carl Zeiss India(Bangalore) Pvt. Ltd., at a total value of **INR 64,64,080.00 (incl. GST) for 2 Nos.**

Schedule 4:

1. Name of the Equipment: *Simulator Retina Module*

2. Make/Model: VR Magic / Eyesi

3. Qty: 1 no.

4. Delivery places:

Medical College Hospital: Thanjavur

5. No. of bids received: 1 (One) only

6. Details of bidders participated with their quoted model:

S.No.	Name and address of the firm	Make/ Model quoted
1	M/s. Toshbro Medicals Pvt. Ltd 5-9-93/210, Shakti Sai Complex, Chappel Road, Hyderabad -500001	Model: Eyesi Make: VR Magic

7. Shortlisted Bidder: M/s. Toshbro Medicals Pvt. Ltd

8. List of bidders whose bids were rejected and reasons: Nil

9. Price details:

Name of the firm		M/s. Toshbro Medicals Pvt. Ltd, Hyderabad
		Price as quoted
Qty		1
Unit price w/o tax (Rs)		2,33,00,000.00
Total price w/o tax (Rs)		2,33,00,000.00
Total with 18% Tax	(Rs)	2,74,94,000.00
CAMC (Rs.)	4th year	8,00,000.00
	5th year	8,40,000.00
	6th year	8,82,000.00
	7th year	9,26,100.00
	8th year	9,72,405.00
	9th year	10,21,025.00
	10th year	10,72,076.00
Evaluated Price with tax + CAMC with GST@18% (Rs)		3,23,21,719.61
Position		L1

a) Final offered by the responsive L1 bidder after negotiations:

- (i) Equipment Cost: Rs. 2,25,00,000.00
- (ii) CAMC rate: No Discount offered

10. Award details:

The Purchase order **Ref. PKG32/LCB/TNUHP/TNMSC/ENGG/2019-3 dt. 23.07.2020** was placed on responsive L1 bidder, M/s. Toshbro Medicals Pvt. Ltd, at a total value of **INR 2,65,50,000.00 (incl. GST) for 1 No.**
