

**TAMILNADU MEDICAL SERVICES CORPORATION LIMITED**

**Tender no. PKG22/LCB/TNUHP/TNMSC/ENGG/2019 Dt.25.10.19**

For Supply and Installation of **Bronchoscope Flexible- Adult and Pediatric with Instruments, Rigid Bronchoscope – Adult and Pediatric with Instruments, Stroboscopy, Oesophagoscope – Adult and Pediatric with Instruments and Nasopharyngoscope** for Medical College Hospitals and District Headquarters Hospitals at Various Districts of Tamilnadu **under JICA**

**Tender inviting officer, authority, designation and address:**

The General Manager (Equipment),  
Tamil Nadu Medical Services Corporation Ltd.,  
Egmore Chennai – 600 008.

**Date of Invitation of bids:** 02.11.2019

**Schedule1:**

**1. Name of the Equipment :**

Bronchoscope Flexible – Adult and Pediatric with Instruments

**2. Make/Model:** Olympus/LF-TP, LF-DP,CLL-V1,WA03310A,OTV-SC2,AAR-T10E,NDS 24”3.

**3. Qty:** 6 nos.

**4. Delivery places:**

**Medical College Hospitals:**

- (1 no. each)
- 1. Thanjavur
- 2. Trichy
- 3. Thoothukudi

**District Headquarters Hospitals:**

- (1 no. each)
- 1. Tiruppur
- 2. Krishnagiri
- 3. Dindigul

**5. No. of bids received:** 1 (one) only

**6. Details of bidders participated with their quoted model:**

S.No.	Name and address of the firm	Make/ Model quoted
1	M/s. Olympus Medical Systems India Pvt. Ltd. Ground Floor, Tower-C, SAS Tower, The Medicity Complex, Sector-38, Gurugram 122001, Haryana, India	<b>Make: Olympus</b> <b>Option – I:</b> LF-TP,LF-DP,CLL-V1,WA03310A,OTV-SC2,AAR-T10E,NDS 24”3. <b>Option – II:</b> BF-PE2, BF-XP60, CLK-4, MB-155, OTV-SC2, AR-T10E, NDS 24” monitor, Software, Trolley

**7. Shortlisted Bidder:** M/s. Olympus Medical Systems India Pvt. Ltd.

**8. List of bidders whose bids were rejected and reasons:** Nil

**9. Price details:**

Name of the firm		M/s. Olympus Medical Systems India Pvt. Ltd.,  Option –I Model: LF-TP, LF-DP, CLL-V1, WA03310A, OTV-SC2, AAR-T10E, NDS 24" monitor	M/s. Olympus Medical Systems India Pvt. Ltd.,  Option –II Model: BF-PE2, BF-XP60, CLK-4, MB-155, OTV-SC2,AR-AAR-T10E, NDS 24" monitor, Software, trolley
Qty.		6	6
Unit price w/o tax (INR)		12,23,729.00	14,80,773.00
Total price w/o tax (INR)		73,42,374.00	88,84,638.00
Total with Tax (INR)		84,57,649.00	1,01,95,157.00
CAMC (INR)	4th year	3,28,220.00	4,18,100.00
	5th year	3,28,220.00	4,18,100.00
	6th year	3,28,220.00	4,18,100.00
	7th year	3,28,220.00	4,18,100.00
	8th year	3,28,220.00	4,18,100.00
	9th year	3,28,220.00	4,18,100.00
	10th year	3,28,220.00	4,18,100.00
Evaluated price with CAMC at NPV rate of 8% per annum for 6 nos. (INR)		1,88,29,222.45	2,34,06,889.55
Position		L1	L2

d) Final offered by the responsive L1 bidder after negotiations:

- (i) Equipment Cost: No discount offered
- (ii) CAMC rate: No discount offered

**10. Award details:**

The Purchase order **Ref. PKG22/LCB/TNUHP/TNMSC/ENGG/2019-1 dt. 30.07.2020** was placed on responsive L1 bidder, M/s. Olympus Medical Systems India Pvt. Ltd., at a total value of **INR 84,55,722.00 (incl. GST) for 6 Nos.**

\*\*\*\*\*

## **Schedule2:**

### **1. Name of the Equipment**

Rigid Bronchoscope – Adult and Pediatric with Instruments

**2. Make:** Karl Storz

**3. Qty:** 5 nos.

### **4. Delivery places:**

#### **Medical College Hospitals:**

(1 no. each)

1. Kanyakumari
2. Thanjavur
3. Trichy

#### **District Headquarters Hospitals:**

(1 no. each)

1. Krishnagiri
- 2 .Dindigul

**5. No. of bids received:** 1 (one) only

### **6. Details of bidders participated with their quoted model:**

<b>S.No.</b>	<b>Name and address of the firm</b>	<b>Make/ Model quoted</b>
1	M/s. Vishal Surgical Equipment Co. Pvt. Ltd. 'Melaram Complex' 23, Wallers Road, Chennai - 600002	<b>Make: Karl Storz</b>

**7. Shortlisted Bidder:** M/s. Vishal Surgical Equipment Co. Pvt. Ltd.,

**8. List of bidders whose bids were rejected and reasons:** Nil

### **9. Price details:**

<b>Name of the firm</b>	<b>M/s. Vishal Surgical Equipment Co. Pvt. Ltd. Make: Karl Storz</b>	
Qty	5	
Unit price w/o tax (INR)	23,06,140.00	
Total price w/o tax (INR)	1,15,30,700.00	
Total with Tax (INR)	1,29,32,833.12	
CAMC (Rs)	4th year	1,03,780.00
	5th year	1,15,310.00
	6th year	1,26,840.00
	7th year	1,38,370.00
	8th year	1,49,900.00
	9th year	1,61,430.00
	10th year	1,72,960.00
Evaluated price with CAMC at NPV rate of 8% per annum for 5 nos. (INR)	1,64,83,486.80	
Position	L1	

d) Final offered by the responsive L1 bidder after negotiations:

(i) Equipment Cost: INR 22,83,306.93

(ii) CAMC rate: No discount offered

**10. Award details:**

The Purchase order **Ref. PKG22/LCB/TNUHP/TNMSC/ENGG/2019-4 dt. 25.09.2020** was placed on responsive L1 bidder, M/s. Vishal Surgical Equipment Co. Pvt. Ltd., at a total value of **INR 1,28,04,785.27 (incl. GST) for 5 Nos.**

\*\*\*\*\*

**Schedule 3:**

**1. Name of the Equipment:** Stroboscopy

**2. Make/ Model:** Olympus/ Monitor: EIZO MX-194 19 Light Source: Strobe LED CLL-S1

**3. Qty:** 2 nos.

**4. Delivery places:**

**Medical College Hospitals:**

(1 no. each)

1. Salem

2. Tirunelveli

**5. No. of bids received:** 3 (three) only

**6. Details of bidders participated with their quoted model:**

<b>S.No.</b>	<b>Name and address of the firm</b>	<b>Make/ Model quoted</b>
1	M/s. BN Surgicals No. 145/65, 1 <sup>st</sup> Street, A.K. Swamy Nagar, Secretariat Colony, Kilpauk, Chennai - 600010	<b>Make:</b> Olympus <b>Model:</b> Monitor: EIZO MX-194 19Light Source: Strobe LED CLL-S1
2	M/s. Vishal Surgical Equipment Co. Pvt. Ltd. 'Melaram Complex' 23, Wallers Road, Chennai - 600002	<b>Make:</b> Karl Storz
3	M/s. Vaansari Marketing Services 3-B, Lakshmi Street, Thirumangalam Road, Villivakkam, Chennai -600049	<b>Make:</b> Ecleris <b>Model:</b> StroboLED

**7. Shortlisted Bidders:**

a) M/s. BN Surgicals

b) M/s. Vishal Surgical Equipment Co. Pvt. Ltd.

### 8. List of bidders whose bids were rejected and reasons:

As per the demonstration report, the picture quality performance of model quoted by M/s. Vaansari Marketing Services was not good and images were not comparable with the other two models.

### 9. Price details:

Name of the firm	M/s. BN Surgicals Make: Olympus	M/s. Vishal Surgical Equipment Co. Pvt. Ltd. Make: Karl Storz
Qty	2	2
Unit price w/o tax (INR)	12,36,000.00	18,32,890.00
Total price w/o tax (INR)	24,72,000.00	36,65,780.00
Total with Tax (INR)	27,95,840.00	42,41,307.46
CAMC (Rs)	4th year	82,480.00
	5th year	91,640.00
	6th year	1,00,810.00
	7th year	1,09,970.00
	8th year	1,19,140.00
	9th year	1,28,300.00
	10th year	1,37,470.00
Evaluated price with CAMC at NPV rate of 8% per annum for 2 nos. (INR)	33,06,961.20	53,70,090.16
Position	L1	L2

d) Final offered by the responsive L1 bidder after negotiations:

(i) Equipment Cost: No discount offered

(ii) CAMC rate: No discount offered

### 10. Award details:

The Purchase order **Ref. PKG22/LCB/TNUHP/TNMSC/ENGG/2019-2 dt. 30.07.2020** was placed on responsive L1 bidder, M/s. M/s. BN Surgicals, at a total value of **INR 27,95,840 (incl. GST) for 2 Nos.**

\*\*\*\*\*

### Schedule 4:

**1. Name of the Equipment:** Oesophagoscope – Adult and Pediatric with Instruments

**2. Make:** Karl Storz

**3. Qty:** 6 nos.

**4. Delivery places:****Medical College Hospitals:**

- (1 no. each)  
 1. Kanyakumari  
 2. Thanjavur  
 3. Trichy  
 4. Thoothukudi

**District Headquarters Hospitals:**

- (1 no. each)  
 1. Tiruppur  
 2. Dindigul

**5. No. of bids received:** 1 (one) only**6. Details of bidders participated with their quoted model:**

S.No.	Name and address of the firm	Make/ Model quoted
1	M/s. Vishal Surgical Equipment Co. Pvt. Ltd. 'Melaram Complex' 23, Wallers Road, Chennai - 600002	<b>Make: Karl Storz</b>

**7. Shortlisted Bidder:** M/s. Vishal Surgical Equipment Co. Pvt. Ltd.**8. List of bidders whose bids were rejected and reasons:** Nil**9. Price details:**

Name of the firm		M/s. Vishal Surgical Equipment Co. Pvt. Ltd. Make: Karl Storz
Qty		6
Unit price w/o tax (INR)		4,68,460.00
Total price w/o tax (INR)		28,10,760.00
Total with Tax (INR)		31,57,045.63
CAMC (INR)	4th year	21,080.00
	5th year	23,420.00
	6th year	25,770.00
	7th year	28,110.00
	8th year	30,450.00
	9th year	32,790.00
10th year		35,130.00
Evaluated price with CAMC at NPV rate of 8% per annum for 6 nos. (INR)		40,22,542.45
Position		L1

**d) Final offered by the responsive L1 bidder after negotiations:**

- (i) Equipment Cost: INR 4,63,821.78  
 (ii) CAMC rate: No discount offered

## 10. Award details:

The Purchase order **Ref. PKG22/LCB/TNUHP/TNMSC/ENGG/2019-3 dt. 30.07.2020** was placed on responsive L1 bidder, M/s. Vishal Surgical Equipment Co. Pvt. Ltd., at a total value of **INR 31,25,787.75 (incl. GST) for 6 Nos.**

Amendment to the above mentioned purchase order **Ref. PKG22/LCB/TNUHP/TNMSC/ENGG/2019-3** was issued on **11.11.2020**, with revised unit rate as **Rs. 4,63,775.40** and hence total price was revised to **Rs. 31,25,475.34 (incl. GST).**

\*\*\*\*\*

### **Schedule 5:**

**1. Name of the Equipment:** Nasopharyngoscope

**2. Make/ Model:** Olympus/ ENF-GP2

**3. Qty:** 1 no.

**4. Delivery places:**

**District Headquarters Hospital:**

1. Tiruppur

**5. No. of bids received:** 3 (three) only

**6. Details of bidders participated with their quoted model:**

<b>S.No.</b>	<b>Name and address of the firm</b>	<b>Make/ Model quoted</b>
1	M/s. BN Surgicals No. 145/65, 1 <sup>st</sup> Street, A.K. Swamy Nagar, Secretariat Colony, Kilpauk, Chennai - 600010	<b>Make:</b> Olympus <b>Model:</b> ENF-GP2
2	M/s. Vishal Surgical Equipment Co. Pvt. Ltd. 'Melaram Complex' 23, Wallers Road, Chennai - 600002	<b>Make:</b> Karl Storz
3	M/s. Vaansari Marketing Services 3-B, Lakshmi Street, Thirumangalam Road, Villivakkam, Chennai -600049	<b>Make:</b> Ecleris

**7. Shortlisted Bidder:** M/s. BN Surgicals

**8. List of bidders whose bids were rejected and reasons:**

a) M/s. Vishal Surgical Equipment Co. Pvt. Ltd.

Reason for Rejection:

As per demonstration report, the image quality was not good and hence not recommended.

b) M/s. Vaansari Marketing Services

Reason for Rejection:

As per demonstration report, the image quality was not good and hence not recommended.

**9. Price details:**

Name of the firm		M/s. BN Surgicals Make: Olympus
Qty		1
Unit price w/o tax (Rs)		4,69,322.00
Total price w/o tax (Rs)		4,69,322.00
Total with Tax (Rs)		5,26,259.96
CAMC (Rs)	4th year	21,975.00
	5th year	21,975.00
	6th year	21,975.00
	7th year	21,975.00
	8th year	21,975.00
	9th year	21,975.00
	10th year	21,975.00
Evaluated Price with tax + CAMC with GST@18% (Rs)		6,41,992.97
Position		L1

d) Final offered by the responsive L1 bidder after negotiations:

- (i) Equipment Cost: No discount offered
- (ii) CAMC rate: No discount offered

**10. Award details:**

The Purchase order **Ref. PKG22/LCB/TNUHP/TNMSC/ENGG/2019-2 dt. 30.07.2020** was placed on responsive L1 bidder, M/s. BN Surgicals, at a total value of **INR 5,26,259.96 (incl. GST) for 1 No.**

\*\*\*\*\*